EXHIBIT 5

PLANET BEACH FRANCHISING CORPORATION UNIFORM FRANCHISE OFFERING CIRCULAR

FINANCIAL STATEMENTS

PLANET BEACH FRANCHISING CORPORATION AUDITED FINANCIAL STATEMENTS

December 31, 2004/2003/2002

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06 Registration and Non-Registration States

PLANET BEACH

FRANCHISING CORPORATION AND SUBSIDIARY

December 31, 2004

Audit of Consolidated Financial Statements

December 31, 2004 and 2003 CONTENTS

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Independent Auditors' Report

To the Board of Directors

Planet Beach Franchising Corporation
and Subsidiary

We have audited the accompanying consolidated balance sheet of PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY as of December 31, 2004, and the related consolidated statements of operations and retained earnings, comprehensive income, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The consolidated financial statements of PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY as of December 31, 2003, were audited by other auditors whose report dated March 23, 2004, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2004 consolidated financial statements referred to above present fairly, in all material respects, the financial position of **PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY** as of December 31, 2004, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

LEGIER & MATERNE, APAC

March 21, 2005 New Orleans, Louisiana

PLANET BEACH FRANCHISING CORPORAT	ION AND SURS	IDIARV
CONSOLIDATED BALANCE S	HEETS	***************************************
(The accompanying notes are an integral part of th	ese financial stat	ements)
ASSETS		
	D,ecer	nber 31,
	2004	2003
CURRENT ASSETS		
Cash and Cash Equivalents	· · · · · · · · · · · · · · · · · · ·	
Trade Receivables	\$ 377,225	\$ 762,97
Notes Receivable (Net of Allowance for Doubtful		
Accounts of \$29,219 for 2004 and \$-0- for 2003)		
Accounts Receivable (Net of Allowance for Doubtful	94,5,33	150,19
Accounts of \$120 527 for 2004 - 1027 000 6		
Accounts of \$129,527 for 2004 and \$25,000 for 2003) Due from Employees	849,171	935,670
Inventory	10,266	-
Prepaid Expenses	494,71	215,019
Franchisea Fac Espanson D.	29,868	3,546
Franchisee Fee Escrow Deposits Other Assets	51,234	250,000
	22,163	7,163
Investments, at Cost Cash - Restricted	75,479	_
~~ •	117,654	107,248
Deferred Tax Asset	51,480	_
Total Current Assets	2.152.5	
The second secon	2,173,784	2,431,826
PROPERTY, PLANT AND EQUIPMENT, NET	(70.513	
The state of the s	672,543	778,378
OTHER ASSETS		
Loan Acquisition Costs, Net	2.600	· · · · · · · · · · · · · · · · · · ·
Salon Lease Deposits	3,689	4,222
Investments, at Cost	269,14.2	269,142
Notes Receivable	194,386	37,243
	416,232	133,513
Total Other Assets	883,449	444,120
	1 33,117	774,120
	\$ 3,729,776	<u>\$</u> 3,654,324

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06 Registration and Non-Registration States

LIABILITIES AND STOCKHOLDERS	EQUITY	
		21
	Decembe	
	2004	2003
URRENT LIABILITIES	\$ 77,895	\$ 303,457
Current Maturities of Notes Payable	27,232	-
Current Maturities of Capital Leases	190,000	70,000
Line of Credit	249	26,131
Obligation to Private Placement Investors - Current Portion	1,378,604	923,769
Accounts Payable	204,526	162,534
Income Taxes Payable	204,326	378,225
Customers' Deposits		112,253
National Advertising Deposits	117,654	
Accrued Liabilities	212,584	297,711
	2,231,256	2,274,080
Total Current Liabilities	2,231,200	
ONG-TERM DEBT	300 961	398,861
Sub-Lessee Deposits	398,861	46,773
Deferred Taxes Payable	56,523	432,757
Notes Payable	479,790	432,737
Capital Leases	56,493	
	991,667	878,391
Total Long-Term Debt		2 152 473
Total Liabilities	3,222,923	3,152,47
STOCKHOLDERS' EQUITY		
Common Stock, \$.001 Par Value, 15,000,000 Shares	11.045	11,945
Authorized, 11,945,015 Shares Issued	11,945	122,79
Additional Paid-in Capital	122,795	
Retained Earnings	532,651	518,603
Accumulated Other Comprehensive Income (Loss)	(4,038)	3,01
	663,353	658,35
	(156,500)	(156,50
Less: Cost of Treasury Stock (414,000 Shares)	(130,300)	
Total Stockholders' Equity	506,853	501,85
Total Stockholders 24y		
	\$ 3,729,776	\$ 3,654,32

CONSOLIDATED STATEMENTS OF OPERATIONS A	ND RELAINED	EARNINGS
(The accompanying notes are an integral part of thes	e financial staten	nents)
	The state of the s	Years Ended
		mber 31,
	2004	2003
OPERATING REVENUES		
Sales of Products	\$ 12,229,152	\$ 6,952,3
Initial Franchise Fees	2,637,358	3,206,0
Royalties	1,757,749	1,048,0
Area Developer Fees	438,770	341,2
Bed Lease Revenue	5,500	14,2
Transfer Fees	64,000	73,8
Project Management Fees	29,400	449,9
Total Operating Revenues		
	17,161,929	12,085,9
PERATING EXPENSES		
Cost of Goods Sold		
Operating Expenses	9,735,893	5,158,7
Salaries and Bonuses	2,366,764	1,993,9
Commissions	3,598,479	2,633,6
	1,934,673	1,797,19
Total Operating Expenses	17,435,809	11,583,59
NCOME (LOSS) FROM OPERATIONS	(273,880)	502,33
	<u> </u>	1
THER INCOME (EXPENSE)		
Franchisor-Operated Salon Expense	-	(4,60
Rent Expense, Net of Sub-lease Rental Income from Franchisees	(32,480)	(81,44
Interest Income	4,425	1,76
Interest Expense	(19,460)	(34,50
Other Income	341,239	211,90
Total Other Income	232.52	
	2,93,724	93,10
ET INCOME BEFORE PROVISION FOR INCOME		
TAXES	19,844	505 44
	12,077	595,44
ROVISION FOR INCOME TAXES		<u> </u>
Current Income Tax Expense	47,526	162.52
Deferred Tax (Benefit) Expense	(41,730)	162,53
Total Provision for Law T		70,334
Total Provision for Income Taxes	5,796	211,088
ET INCOME		
	14,048	384,352
ETAINED EARNINGS - BEGINNING OF YEAR	518,603	
ETAINED EARNINGS - END OF YEAR		134,25
et Fleach Franchising Corporation	<u>\$ 532,651</u>	<u>\$ 518,603</u>
orm Franchise Offering Circular 03/06		
stration and Non-Registration States		

PLANET BEACH FRANCHISING CORPORATION AN CONSOLIDATED STATEMENTS OF COMPREHENS	STAF INCOM	. E
(The accompanying notes are an integral part of these fina	ncial stateme	nts)
		<u> </u>
	For The Ye	ears Ended
	Decem	ber 31,
	2004	2003
	\$ 14,048	\$ 384,352
NET INCOME		
OTHER COMPREHENSIVE GAIN (LOSS), NET OF TAX		
Foreign Currency Translation Adjustment, Net of Tax Expense (Benefit) of \$(3,529) and \$3,054 at December 31, 2004 and 2003,		
(Benefit) of \$(3,529) and \$3,034 at December 31, 2004 and 2003, respectively	(9,048)	5,928
COMPREHENSIVE INCOME	\$ 5,000	\$ 390,280

ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchise Levis Elizabeth	For Th		ars Ended
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Proceeds from Sale of Investment in Salon Increase in Restricted Cash		****	per 31,
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Proceeds from Sale of Investment in Salon Increase in Restricted Cash	2004	ecemt	
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Proceeds from Sale of Investment in Salon Increase in Restricted Cash			2002
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Proceeds from Sale of Investment in Salon Increase in Restricted Cash	14,04	_	2003
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Proceeds from Sale of Investment in Salon Increase in Restricted Cash	14,04		
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Doan Disbursements for Franchisce Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	14,04	40	201
Provided by (Used in) Operating Activities: Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Proceeds from Sale of Investment in Salon Increase in Restricted Cash	1	48	384,
Depreciation and Amortization Expense Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash			***************************************
Bad Debt Expense Vendor Rebate Applied to Notes Payable Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities Net Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	161,79	04	127,:
Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	183,59		185,8
Area Developer Fees Financed Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	٠		(122,9
Sale of Salon Financed Decrease (Increase) in Deferred Tax Asset Increase in Accounts Receivable (Increase in Accounts Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(281,71	12)	(77,0
Increase in Accounts Receivable (Increase) Decrease in Employee Receivables Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(48,50		
Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(51,48)		2,9
Increase in Inventory Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(67,87	mires l'ordenne d e la	(672,2
Increase in Prepaid Expenses Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(10,260	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	4
Increase in Accounts Payable (Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(279,692	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	(140,6
(Decrease) Increase in Customers' Deposits Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(8,138	·····	(6
Increase in Income Taxes Payable Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	454,835	5	554,7
Increase in Deferred Tax Liability Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(355,713	3)	377,2
Decrease in Accrued Liabilities Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	41,992	2	162,5
Decrease (Increase) in Franchise Escrow Deposits Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	9,750	······································	45,6
Increase in Other Assets Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(85,127		(36,6
Net Cash (Used in) Provided by Operating Activities ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	198,756		(250,0
ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(15,000	0)	(1,40
ASH FLOWS FROM INVESTING ACTIVITIES Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(138,7, 9	9)	539,5
Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(300,7,52	- /	J.17,J.
Cash Paid for Acquisition of Property, Plant and Equipment Proceeds from the Sale of Property, Plant and Equipment Loan Disbursements for Franchisee Interim Financing Program Proceeds from Sale of Investment in Salon Increase in Restricted Cash	**************************************		***************************************
Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(60,885	5)	(297,64
Proceeds from Sale of Investment in Salon Increase in Restricted Cash	71,000		
Proceeds from Sale of Investment in Salon Increase in Restricted Cash	(123,752		(10,63
	-		40,07
Increase in Salon Lease Deposits	(10,406	5)	(29,64
			(139,81
Increase in Other Investments	(232,622)	2)	(37,24
Increase in Accumulated Other Comprehensive Income (Loss)	(9,048)		5,92
Proceeds Received from Notes Receivable	197,690	<u>) [</u>	63,96
Net Cash Used in Investing Activities	(168,023)		(10=0=
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	100,023	4	(405,01

CONSOLIDATED STATEMENTS OF CASH FLOW (The accompanying notes are an integral part of these fin ASH FLOWS FROM FINANCING ACTIVITIES Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	For The Year December 2004 172,727 120,000 (351,256) (25,882) - 5,401 (79,010) (385,752)	150,075 70,000 (54,060 (25,882 223,147 26,399
ASH FLOWS FROM FINANCING ACTIVITIES Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	For The Year December 2004 172,727 120,000 (351,256) (25,882) - 5,401 (79,010)	150,075 70,000 (54,060 (25,882 223,147 26,399 389,679
Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Increase in National A	December 2004 172,727 120,000 (351,256) (25,882) - 5,401 (79,010)	150,075 70,000 (54,060 (25,882 223,147 26,399 389,679
Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Increase in National A	2004 172,727 120,000 (351,256) (25,882) - 5,401 (79,010)	2003 150,075 70,000 (54,060) (25,882 223,147 26,399 389,679
Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Increase in National A	172,727 120,000 (351,256) (25,882) - 5,401 (79,010)	150,075
Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Increase in National A	120,000 (351,256) (25,882) - 5,401 (79,010)	70,000 (54,060) (25,882) 223,147 26,399 389,679
Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Increase in National A	120,000 (351,256) (25,882) - 5,401 (79,010)	70,000 (54,060) (25,882) 223,147 26,399 389,679
Proceeds from Long-Term Debt Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Increase in National A	120,000 (351,256) (25,882) - 5,401 (79,010)	70,000 (54,060) (25,882) 223,147 26,399 389,679
Proceeds from Line of Credit, Net Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	(351,256) (25,882) - 5,401 (79,010)	(54,060 (25,882 223,147 26,399 389,679
Payments on Long-Term Debt Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	(25,882) - 5,401 (79,010)	(25,882 223,147 26,399 389,679
Payments on Obligation to Private Placement Investors Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	5,401 (79,010)	223,147 26,399 389,679
Increase in Sub-Lessee Deposits Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	(79,010)	26,399 389,679
Increase in National Advertising Deposits Net Cash (Used in) Provided by Financing Activities ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	(79,010)	389,679
ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF		
ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF		
ET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	(385,752)	524,226
EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF	(383,132)	
EQUIVALENTS ASH AND CASH EQUIVALENTS - BEGINNING OF		
ASH AND CASH EQUIVALENTS - BEGINNING OF	! i	
	762,977	238,751
YEAR	702,577	
	e 277.225	\$ 762,977
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$ 377,225</u>	J 702,57
SUPPLEMENTAL DISCLOSURE OF NONCASH		
INVESTING AND FINANCING ACTIVITIES		
INVESTING ATTO Financed by Company	<u>\$ 281,712</u>	\$ 77,01
Area Developer Fee Financed by Company		
Reduction of Notes Payable through Application of Vendor		
Reduction of Notes Layues was	\$	\$ 122,97
Volume Rebate		
THE CASH ELOW DISCLOSURES		
SUPPLEMENTAL CASH FLOW DISCLOSURES	\$ 19,460	\$ 34,50
Cash Paid for Interest		

PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY NOTES TO FINANCIAL STATEMENTS

NOTE A

ORGANIZATION AND BASIS OF PRESENTATION

PLANET BEACH FRANCHISING CORPORATION (Company) was incorporated September 26, 1996, under the laws of the State of Louisiana. The Company is engaged in the business of selling tanning salon franchises throughout the United States and Canada. The Company also sells products and equipment to new and existing franchisees. Credit is regularly extended to franchisees.

During 2002, the Company established Planet Beach Real Estate, LLC (PBRE), in which the Company is the sole member. PBRE was established to facilitate leasing arrangements between property owners and franchisees. PBRE enters into leasing arrangements with property owners and subleases these locations to franchisees.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION AND CONSOLIDATION

The accompanying consolidated financial statements include the accounts of the Company and its subsidiary. All significant intercompany balances and transactions have been eliminated.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

REVENUE RECOGNITION

The Company has entered into franchise agreements that grant franchisees the right to operate individual Planet Beach Tanning salons in return for an initial franchise fee and ongoing development fees (royalties). In addition, the Company has entered into area developer agreements that grant the area developers the right to sell individual Planet Beach Tanning salons in designated territories.

Initial franchise fees and area development fees are recognized as revenue when the Company has substantially performed its obligations as described in the franchise agreement or area developer agreement. The Company accrues royalties based upon the specified royalty rate as per each franchisee's respective franchise agreement.

CASH AND CASH EQUIVALENTS

For the purposes of the statements of cash flows, cash and cash equivalents consist of cash in banks, including money market accounts, and certificates of deposit with original maturities of three months or less. Included in cash and cash equivalents at December 31, 2004 and 2003, is a certificate of deposit in the amount of \$108,336 and \$106,972, respectively, that has an original maturity of less than three months, but has been pledged to secure a note payable to a bank (See Note I).

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06

Registration and Non-Registration States

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

TRADE RECEIVABLES

Trade receivables are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Trade receivables are written off when deemed uncollectible. Recoveries of trade receivables previously written off are recorded when received.

Notes receivable consists primarily of area developer fees financed by the Company. The notes have interest rates ranging from non-interest bearing to 9.00%, and mature through 2008.

INVENTORY

The Company's inventory is valued at the lower of cost, determined by first-in first-out method, or market.

PROPERTY, PLANT AND EQUIPMENT

The cost of property, plant and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed using straight-line methods for financial reporting purposes and accelerated methods for income tax purposes.

Maintenance and repairs are charged to expenses as incurred. Betterments and renewals are capitalized. When property, plant, and equipment are sold or otherwise disposed of, the asset account and related accumulated depreciation are relieved, any gain or loss is included in income.

The useful lives of property, plant, and equipment for purposes of computing depreciation are:

Buildings	39 Years
Building Improvements	7 – 15 Years
Tanning Beds	7 Years
Computer Equipment	3-5 Years
Furniture, Fixtures, and Equipment	3-7 Years
Software	5 Years
Software	

CASH - RESTRICTED

Restricted cash consists of funds received from franchisees for the Company's national advertising program. Funds received are restricted for expenditures associated with advertising efforts that are deemed to provide benefit to all franchisees within the Planet Beach system.

INCOME TAXES

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06 Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax

PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

purposes. These differences result principally from the accelerated recognition of depreciation for tax purposes compared to the amount for financial reporting purposes.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ADVERTISING

Advertising costs are expensed as incurred. Advertising expense incurred by the Company during 2004 and 2003 amounted to \$228,943 and \$132,154, respectively.

COMPREHENSIVE INCOME

Comprehensive income is the total of net income plus all other changes in net assets arising from nonowner sources, which are referred to as other comprehensive income. The Company has presented a separate statement of other comprehensive income. During 2004 and 2003, other comprehensive income consisted solely of a foreign currency translation adjustment.

NOTE C

CONCENTRATIONS

At December 31, 2004, the Company has deposits at a local bank in excess of federally insured limits.

NOTE D

INVESTMENTS

At December 31, 2004, the current portion of investments consisted of a certificate of deposit held by a local bank with a one-year term and the long-term portion of investments consisted of \$157,143 in mutual funds held at a national brokerage firm and capitalization costs of \$37,243 pertaining to an entity that the Company established through a joint venture with a vendor during 2003. These investments are stated at cost which approximates the estimated net realizable value.

NOTĖ E

FRANCHISE FEE ESCROW DEPOSITS

During 2004 and 2003, the Company entered into franchise agreements with franchisees located in Minnesota and California. Under the franchise laws of the respective states, the initial franchise fee is held in an escrow account until the franchise location is open for business. The Company has recognized the franchise fees associated with the sale of these franchises as revenue as it has substantially performed its obligations under the franchise agreement.

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06

Registration and Non-Registration States

NOTE F

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following:

Property, plant and equipment consists of the following.	December 31,	
	2004	2003
Land Building Building Improvements Tanning Beds Computer Equipment Furniture, Fixtures and Equipment Software	\$ 60,000 240,435 24,014 380,133 251,872 56,585 304,439	\$ 60,000 311,435 24,014 380,133 204,510 48,189 233,771
Less: Accumulated Depreciation and Amortization Fixed Assets, Net	1,317,478 (644,935) \$ 672,543	1,262,052 (483,674) \$ 778,378

Depreciation and amortization expense associated with property, plant and equipment charged to operations during 2004 and 2003 totaled \$161,261 and \$127,009, respectively.

Substantially all of the Company's property, plant and equipment are pledged as collateral for various loans of the Company (See Note I).

NOTE G

DEBT ISSUANCE COSTS

Fees associated with the issuance of the note payable secured by the land and building, as mentioned in Note I, are being amortized on the straight-line method over the term of the note. Amortization expense charged to operations in 2004 and 2003 was \$533 for each year.

NOTE H

LINE OF CREDIT

The Company has available a \$1,000,000 line of credit through a local financial institution. The line of credit is used to facilitate short-term (90 days or less), interim working capital financing for franchisees while their permanent financing arrangements are being processed. The line of credit which matures October 2005, bears interest at bank prime plus 1.0% (6.75% and 5.50% at December 31, 2004 and 2003, respectively), and is secured by accounts receivable and inventory. At December 31, 2004 and 2003, the Company had outstanding borrowings of \$190,000 and \$70,000, respectively, related to this line of credit.

PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE I

LONG-TERM DEBT

The following is a summary of the Company's long-term debt:

	December 31,	
-	2004	2003
Note Payable – Bank, payable in monthly installments OF \$2,932 INCLUDING INTEREST OF 6.0%, THROUGH DECEMBER 2011, SECURED BY LAND AND BUILDING	\$ 186,152	\$ 207,807
Note Payable – Vendor, interest of 2.0% above Wall Street Journal prime rate payable monthly, secured by specific fixed assets of the Company (See Note L)	:	82,697
Note Payable – Bank, payable in monthly installments of \$771 including interest of 5.8%, through December 2008, secured by equipment	32,977	40,075
Note Payable – Bank, payable on demand. Interest payable monthly at 2.70% of outstanding balance, secured by certificate of deposit	· · ·	100,000
Note Payable – Bank, payable in monthly installments of \$2,383, including interest of 3.88% through January 2010, secured by two certificates of deposit of the Company	126,114	,
Note Payable – Individual, non-interest bearing, payable in monthly installments of \$2,208 through November 2012, secured by stock of Company	212,000	238,500
Notes Payable - Other	442	67,135
Less: Current Portion	557,685 77,895	736,214 303,457
$ar{ar{ au}}$	<u>479,790</u>	<u>\$ 432,757</u>

NOTE I

LONG-TERM DEBT (Continued)

The following is a summary of principal maturities of long-term debt for each of the next five years and thereafter:

2005	\$	77,895
2005		82,253
2006		85,138
2007		88,104
2008		81,853
2009		51,000

Interest expense charged to operations during 2004 and 2003 amounted to \$19,460 and \$34,504, respectively.

NOTE J

CAPITAL LEASE

During 2004, the Company purchased an accounting software package under a capital lease for \$88,851. The software cost of \$70,667 is included in property, plant and equipment and related training of \$18,184 is included in prepaid expenses in the accompanying consolidated balance sheet at December 31, 2004. There was no amortization during 2004 as the software was placed in service effective January 1, 2005. Future minimum lease payments under the capital lease obligation for the years subsequent to December 31, 2004 are as follows:

2005	\$	33,448
2005		33,448
2006		27,874
2007		94,770
Total Minimum Lease Payments		11,045
Less Amounts Representing Interest	<u>s</u>	83,725
Present Value of Future Minimum Capital Lease Payments	<u>~</u>	<u></u>

NOTE K

PRIVATE PLACEMENT STOCK OFFERING

During 1999, the Company issued a private placement stock offering whereby the Company offered for sale up to 169,200 shares of its authorized but unissued common stock. The shares were issued in units of 9,400 shares each, at an offering price of \$1.50 per share. Potential investors had to subscribe to a minimum of ½ unit, or 4,700 shares. Under the terms of the offering, the Company had to sell a minimum of 47,000 shares.

The Company sold the required minimum number of shares, which resulted in gross proceeds of \$70,500. In connection with the private placement stock offering, the Company issued 39,273 shares of its common stock in exchange for the assets of Solarware, LLC. Solarware, LLC developed the salon management software utilized by the Company's franchisees. The value of the assets provided to the Company amounted to \$58,910.

PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE K

PRIVATE PLACEMENT STOCK OFFERING (Continued)

Management of the Company amended the offering prior to solicitation for subscriptions. The amendment provided that the Company would return to the investors their initial investment over a set period of time. Investors are to receive a quarterly return of investment based upon the amount of initial franchise fees collected quarterly. Investors will receive as a return of investment 5% of the initial franchise fees collected each quarter, with a maximum return annually of 20% of the initial investment. After the Company has fully repaid the initial investment, investors will be allowed to retain the shares of stock acquired.

The outstanding balance of Company's obligation to repay its investors in the private placement stock offering has been recognized as a current liability in the accompanying consolidated balance sheets.

NOTE L

COMMITMENTS

PRODUCT PURCHASE AGREEMENT

During 2002, the Company entered into a product purchase agreement (Purchase Agreement) with its primary vendor (Vendor) for tanning beds and supplies whereby the Company agreed to purchase exclusively from the Vendor all tanning equipment and all lamps, parts, accessories, lotions, skin and hair care products, cleaning equipment and other tanning related products used or sold in salons owned, operated, or franchised by the Company. In addition, the Company agreed to designate in existing and future franchise agreements the Vendor as the exclusive supplier of equipment and supplies to the Company. In exchange, the Company is eligible to participate in the Vendor's pricing program whereby the Company will receive a 7% volume rebate on lotions, accessories, and lamps for achieving a 30% increase in purchases from the Vendor each promotional year versus the prior promotional year provided total dollar volume for these items exceeds a minimum of \$800,000 in purchases. In addition, the Company will receive a \$100 per tanning bed volume rebate for all tarning beds purchased during the promotional year provided a minimum of 400 beds are purchased. Should the Company achieve their projected bed unit purchases, as presented to the Vendor, the per-unit rebate would be increased to \$150 per tanning bed.

Under the terms of the Purchase Agreement, the Vendor applied the volume rebates earned by the Company during 2003 against the two notes (Notes) the Company has with the Vendor (see Note I). The rebates were to be applied on a quarterly basis first toward all accrued and unpaid interest and then to the outstanding principal balances of the Notes.

The Purchase Agreement terminates on the latter of October 1, 2008, or the third anniversary of the date on which the Notes are paid in full. During 2004, these notes were paid in full. Subsequent rebates were applied to outstanding invoices payable to the Vendor.

LETTER OF CREDIT

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06

Registration and Non-Registration States

At December 31, 2004, the Company had an unused \$30,000 letter of credit through a local bank guaranteeing payment for products purchased from a vendor. The letter of credit is secured by the Company's certificates of deposit.

NOTE L

COMMITMENTS (Continued)

OPERATING LEASES – EQUIPMENT

The Company leases certain office and warehouse equipment through operating leases expiring in various years through 2008.

Future minimum lease payments are as follows:

2005	\$ 12,341
2005	9,872
2006	2,152
2007	1,076
2008	1,070

Rent expense incurred by the Company for equipment leased under operating leases amounted to \$38,351 and \$18,010 for 2004 and 2003, respectively.

NOTE M

LEASES WITH FRANCHISEES

LOCATION LEASES

During 2002, the Company, through its subsidiary PBRE, entered into lease agreements for franchise locations under noncancelable operating leases and subleased these locations on terms similar to the primary operating lease to franchisees. Rental expense associated with these leases amounted to \$1,300,412 and \$1,068,584 for 2004 and 2003, respectively.

Minimum future lease payments to be made by the Company under the above leases are as follows:

2005	\$ 1,648,104
2005	1,652,948
2006	1,559,504
2007	324,787
2008	22,050
2009	99,225
Thereafter	77,023

Minimum future sublease payments to be received by the Company under the above subleases are as follows:

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06

PLANET BEACH CONSOLIDATED	FRANCHISING	CORPORATION FINANCIAL	AND	\$ 1,648,104 SUBSIDIARY NOTES TO STATEMENTS
2006				1 (10 100
2007				1,618,189
2008				1,523,702
The second secon				287,911
2009	_			22,050
Therea	fter			99,925

Rental income associated with these subleases amounted to \$1,267,932 and \$987,137 for 2004 and 2003, respectively.

NOTE N

CONTINGENCIES

At December 31, 2004 and 2003, the Company was party to various lawsuits filed by current and former franchisees. Outside counsel for the Company is not able to determine the probable outcome of these cases. The Company believes the suits are without merit and is vigorously defending its position.

NOTE O

STOCK OPTION PLAN

At December 31, 2004 and 2003, the Company has outstanding 387,333 options to purchase stock at an exercise price of \$1.00 per share. Options were awarded to both initial franchisees into the Planet Beach system as well as to employees. Options granted to franchisees vested immediately upon receipt. Options granted to employees vest at a rate of 25% after one full year of employment. The remaining options vest at a rate of 1/36th per month over the remaining 36 months. The options have a maximum term of ten years.

The Company accounts for the stock options under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and the related Interpretations. Accordingly, no stock-based employee compensation cost is reflected in net income. Had compensation cost been determined on the basis of fair value pursuant to SFAS No. 123, Accounting for Stock-Based Compensation, the effect on the Company's net income would have been immaterial for both 2004 and 2003.

No options were granted, exercised or forfeited during 2004 and 2003. There were 211,258 options exercisable at both December 31, 2004 and 2003.

NOTE P

EMPLOYEE BENEFIT PLAN

The Company has a defined contribution employee benefit plan (Plan). The Plan is available to employees who have completed at least one-quarter of a year of service and are at least 18 years old. Expense incurred by the Company during 2004 and 2003 associated with the Plan totaled \$15,678 and \$11,869, respectively.

NOTE O

INCOME TAXES

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06

Registration and Non-Registration States

Temporary differences giving rise to the deferred tax assets and liability at December 31, 2004 and 2003 consisted primarily of the change in allowance for bad debts and the excess of depreciation for tax purposes over the amount for financial reporting purposes.

The Company's effective income tax rate for 2003 is higher than what would be expected if the federal statutory rate were applied to income from continuing operations primarily because of the inclusion of state income taxes and expenses deductible for financial reporting purposes that are not deductible for tax purposes.

NOTE R

RELATED PARTY TRANSACTIONS

The majority stockholder of the Company also has interest in several salons, one of which does not pay royalties to the Company. The amount of royalties that would have been paid by this location during 2004 and 2003 amounted to \$3,000 for each year.

At December 31, 2004 and 2003, the amount due to the Company from salons owned by or associated with the majority stockholder of the Company was \$27,827 and \$5,766, respectively. The balance is included in accounts receivable in the accompanying consolidated balance sheets.

PLANET BEACH

FRANCHISING CORPORATION AND SUBSIDIARY

December 31, 2003

Audit of Consolidated Financial Statements

December 31, 2003 and December 31, 2002

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06 Registration and Non-Registration States

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To the Board of Directors

<u>Planet Beach Franchising Corporation</u>

<u>and Subsidiary</u>

Independent Auditor's Report

We have audited the accompanying consolidated balance sheets of PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY as of December 31, 2003 and 2002, and the related consolidated statements of operations and retained earnings, comprehensive income, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of **PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY** as of December 31, 2003 and 2002, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

A Professional Accounting Corporation

Latorte, Selet, honig - Hon

March 23, 2004 Metairie, Louisiana

PLANET BEACH FRANCHISING CORPORAT CONSOLIDATED BALANCE S	HEETS	
COMBOLITATION		
ASSETS		
	Decembe	
	2003	2002
URRENT ASSETS		220221
Cash and Cash Equivalents	\$ 762,977	238,751
Trade Receivables		0.5.0.60
Notes Receivable	150,197	95,362
Accounts Receivable (Net of Allowance for Doubtful		4.5.5.5
Accounts of \$25,000 for 2003 and \$-0- for 2002)	935,676	426,436
Due from Employees	-	437
Inventory	215,019	74,348
Prepaid Expenses	3,546	2,907
Franchisee Fee Escrow Deposits	250,000	
Other Assets	7,163	5,699
Deferred Tax Asset	-	2,922
	2,324,578	846,862
Total Current Assets		COMPANIE OF THE PROPERTY OF TH
A STATE OF THE STA	778,378	607,742
ROPERTY, PLANT AND EQUIPMENT, NET		
OTHER ASSETS	107,248	77,607
Cash - Restricted	4,222	4,755
Loan Acquisition Costs, Net	269,142	129,330
Salon Lease Deposits		40,071
Investment in Salons	37,243	-
Other Investments, at Cost	133,513	187,452
Notes Receivable		
Total Other Assets	551,368	439,215
Total Otto		
		1
	0.2654224	¢ 1 902 91
Total Assets	\$ 3,654,324	\$ 1,893,81

T T A D TT TOTO A A SECOND		
LIABILITIES AND STOCKHOLDER	S' EQUITY	
	2003	ber 31,
	2003	2002
CURRENT LIABILITIES		
Current Maturities of Notes Payable	\$ 303,457	\$ 198.76
Line of Credit	70,000	\$ 198,76
Obligation to Private Placement Investors - Current Portion	26,131	25,88
Accounts Payable	923,769	369,03
Income Taxes Payable	162,534	309,03
Customers' Deposits	378,2/25	1,00
National Advertising Deposits	112,253	85,85
Accrued Liabilites	297,7,11	_ 334,31
Total Current Liabilities		33 133 1
Total Outlon Liabilities	2,274,080	1,014,84
ONG-TERM DEBT		
Sub-Lessee Deposits		
Deferred Taxes Payable	398,861	175,714
Notes Payable	46,773	1,141
Obligations to Private Placement Investors	432,757	564,416
	<u> </u>	26,131
Total Long-Term Debt	878,391	767,402
Total Liabilities		707,402
Total Elabuijes	3,152,471	1,782,246
TOCKHOLDERS' EQUITY		
Common Stock \$ 001 Per Value 15 000 000 51		
Common Stock, \$.001 Par Value, 15,000,000 Shares Authorized, 11,945,015 Shares Issued		
Additional Paid-in Capital	11,94,5	11,945
Retained Earnings	122,795	122,795
Accumulated Other Comprehensive Income (Loss)	518,603	134,251
The state of the Complete is the Complete Cost of the	5,010	(918
	658,353	268,073
Less: Cost of Treasury Stock (414,000 Shares)	(156,500)	(156,500
Total Stockholders' Equity	501,853	111,573
	\$ 3,654,324	\$ 1,893,819

CONSOLIDATED STATEMENTS OF OPERATIONS AND) RETAINED E	ARNINGS
		1
	For The Ye	
	2003	2002
	2003	2002
PERATING REVENUES		
Sales of Product	\$ 6,952,383	\$ 3,682,470
Initial Franchise Fees	3,206,053	1,833,14
Royalties	1,048,073	707,40
Area Developer Fees	341,264	340,80
Bed Lease Revenue	14,260	45,88:
Transfer Fees	73,891	57,098
Project Management Fees	449,999	125,41
Total Operating Revenues	12,085,923	6,792,218
Total Operating Revenues		
PERATING EXPENSES		
Cost of Goods Sold	5,158,773	2,814,14
Operating Expenses	1,993,992	1,409,469
Salaries and Bonuses	2,633,631	1,704,85
Commissions	1,797,194	838,12
	11,583,590	6,766,58
Total Operating Expenses	11,505,570	
NGOME PROMODERATIONS	502,333	25,630
NCOME FROM OPERATIONS		
OTHER INCOME (EXPENSE)		
Franchisor-Operated Salon Expense	(4,606)	(68,51
Loss on Investment in Salons	-	(29,520
Rent Expense, Net of Sub-lease Rental Income from Franchisees	(81,448)	(4,47
Interest Income	1,760	18,58
Interest Expense	(34,504)	(38,06)
Other Income	211,905	152,58
	93,107	30,60
Total Other Income	75,107	
NET INCOME BEFORE PROVISION FOR INCOME		
TAXES	595,440	56,23
PROVISION FOR INCOME TAXES		
Current Income Tax Expense	162,534	_
Deferred Tax Expense	48,554	48,54
	211,088	48,54
Total Provision for Income Taxes	211,000	70,341
	384,352	7,68
NET INCOME		
RETAINED EARNINGS - BEGINNING OF YEAR	134,251	126,56
RETAINED EARNINGS - END OF YEAR	\$ 518,603	\$ 134,25

CONSOLIDATED STATEMENTS OF COMPRE	IN AND SUI	32IDI	ARY	
CONSOLIDATED STATEMENTS OF COMPRE	HENSIVE	NCON	ΛЕ	***************************************
		TC1 3.7		
		<u>Decen</u>	<u> 1ber 31</u>	ι,
	20)3	2	2002
COME	\$ 384	1,352	\$	7,688
		-		
Currency Translation Adjustment, Net of Tax Expense				
	02,	-	1	
ectively	4	,928		(918
EHENSIVE INCOME	\$ 200	,280	\$	6,770
	COME COMPREHENSIVE GAIN (LOSS), NET OF TAX Currency Translation Adjustment, Net of Tax Expense efit) of \$3,054 and (\$162) at December 31, 2003 and 20 ectively	CONSOLIDATED STATEMENTS OF COMPREHENSIVE I For 200 COME \$ 384 COMPREHENSIVE GAIN (LOSS), NET OF TAX Currency Translation Adjustment, Net of Tax Expense efit) of \$3,054 and (\$162) at December 31, 2003 and 2002, sectively	CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOMPREHENSIVE INCOMPREHENSIVE GAIN (LOSS), NET OF TAX Currency Translation Adjustment, Net of Tax Expense efit) of \$3,054 and (\$162) at December 31, 2003 and 2002, sectively £,928	COMPREHENSIVE GAIN (LOSS), NET OF TAX Currency Translation Adjustment, Net of Tax Expense efit) of \$3,054 and (\$162) at December 31, 2003 and 2002, ectively 5,928

				NET BEACH FRANCHISING CORPORATION CONSOLIDATED STATEMENTS OF CASI	H FLOWS	
			TT			
	-		-		For The Year	rs Ended
+	-		-		Decembe	
+-	+	-	-		2003	2002
-	+	+	\vdash			
<u></u>				VS FROM OPERATING ACTIVITIES		
		Inc			\$ 384,352	7,688
+	N E L	nate	ont	s to Reconcile Net Income to Net Cash		
1	λαj Ir	usui	idad	by Operating Activities:		
╬	1	TOV	anr	eciation and Amortization Expense	127,542	110,158
+	+			Debt Expense	185,838	114,522
╬	+	$-\frac{\mathbf{D}}{\mathbf{V}}$	au i end	or Rebate Applied to Notes Payable	(122,978)	(6,791)
╁	\dashv	$\frac{1}{\Delta}$	rea	Developer Fees Financed	(77,017)	(212,772)
┪		$-\frac{\Omega}{\Gamma}$	nee	on Investment in Salons	-	29,520
+	\dashv		055	on Disposal of Leasehold Improvements	-	6,158
+	╅		ecr	ease (Increase) in Deferred Tax Asset	2,922	(2,922)
╅	\dashv	Ir	cre	ase in Accounts Receivable	(672,289)	(316,082)
+	_			ase in Inventory	(140,671)	(29,446)
\dashv	\dashv			ase in Prepaid Expenses	(639)	(2,907)
十	+			ase in Accounts Payable	554,738	176,206
十	十			ase in Customers' Deposits	377,225	1,000
+				ase in Income Taxes Payable	162,534	_
十	-		icre	ease (Decrease) in Deferred Tax Liability	45,632	(1,359
\dashv	-	$-\frac{2}{C}$	Dec	rease) Increase in Accrued Liabilities	(36,604)	147,852
+	_	\\.	ocre	ease in Franchise Escrow Deposits	(250,000)	_
7		$-\frac{1}{6}$	Incr	ease) Decrease in Other Assets	(1,464)	342
士					154,769	13,479
_			_	Total Adjustments	134,709	13,172
				Net Cash Provided by Operating Activities	539,121	21,167
		╌┼	-			
C^{\prime}	I	u F		WS FROM INVESTING ACTIVITIES		
	Ca	ch F	aid	for Acquisition of Property, Plant and Equipment	(297,645)	(134,935
-	Lα	an T) ish	ursements for Franchisee's Interim Financing Program	(10,632)	_
	Pr	oces	de	from Sale of Investment in Salon	40,071	_
				in Employee Receivables	437	795
	Ind	rea	ee ii	n Restricted Cash	(29,641)	(74,697
-				n Salon Lease Deposits	(139,812)	(129,330
	In	rea	ce ii	n Other Investments	(37,243)	_
	In	crea	ee ii	n Accumulated Other Comprehensive Income (Loss)	5,928	(918
	D-	orea	ode 1	Received from Notes Receivable	63,963	38,971
	I I	T	Jus		(40.1.57.1)	(200.114
	ļ	ПТ	T	Net Cash Used in Investing Activities	(404,574)	(300,114

PLANET BEACH FRANCHISING CORPORATION	ON AND SUBSII	DIARY
CONSOLIDATED STATEMENTS OF CASH I	LOWS (Continu	ed)
		/
	For The Y	ears Ended
		iber 31,
	2003	2002
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Long-Term Debt	150,075	<u>-</u>
Proceeds from Line of Credit	70,000	_
Payments on Long-Term Debt	(54,060)	(153,224)
Payments on Obligation to Private Placement Investors	(25,832)	(25,882)
Increase in Sub-Lessee Deposits	223,147	175,714
Increase in National Advertising Deposits	26,399	85,854
Purchase of Treasury Stock	-,	(6,500)
Net Cash Provided by Financing Activities	200 (10	
1 1 1 1 1 1 1 1 1 1	389,679	75,962
NET INCREASE (DECREASE) IN CASH AND CASH	50.1.00	
EQUIVALENTS	524,226	(202,985)
CASH AND CASH EQUIVALENTS - BEGINNING OF		
YEAR YEAR	220.741	
	238,751	441,736
CASH AND CASH FOLINAL ENDS. TENDS		
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 762,977	\$ 238,751
SUPPLEMENTAL DISCLOSURE OF NONCASH		
INVESTING AND FINANCING ACTIVITIES		
Area Developer Fee Financed by Company	\$ 77,017	\$ 212,772
Loss on Investment in Salon	\$ -	\$ 29,520
Reduction of Notes Dayable through April of CV	=	
Reduction of Notes Payable through Application of Vendor		
Volume Rebate	\$ 122,979	<u>\$ 6,791</u>
UPPLEMENTAL CASH FLOW DISCLOSURES		
Cash Paid for Interest	\$ 34,50;1	\$ 38,060
Cash Paid for Income Taxes	\$ -	\$ 112,089

NOTE A

ORGANIZATION AND BASIS OF PRESENTATION

PLANET BEACH FRANCHISING CORPORATION (Company) was incorporated September 26, 1996, under the laws of the State of Louisiana. The Company is engaged in the business of selling tanning salon franchises throughout the United States and Canada. The Company also sells products and equipment to new and existing franchisees. Credit is regularly extended to franchisees.

During 2002, the Company established Planet Beach Real Estate, LLC (PBRE), in which the Company is the sole member. PBRE was established to facilitate leasing arrangements between property owners and franchisees. PBRE enters into leasing arrangements with property owners and subleases these locations to franchisees.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION AND CONSOLIDATION

The accompanying consolidated financial statements include the accounts of the Company and its subsidiary. All significant intercompany balances and transactions have been eliminated.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

REVENUE RECOGNITION

The Company has entered into franchise agreements that grant franchisees the right to operate individual Planet Beach Tanning salons in return for an initial franchise fee and ongoing development fees (royalties). In addition, the Company has entered into area developer agreements that grant the area developers the right to sell individual Planet Beach Tanning salons in designated territories.

Initial franchise fees and area development fees are recognized as revenue when the Company has substantially performed its obligations as described in the franchise agreement or area developer agreement. These obligations include the following:

- site selection assistance
- assistance in the design and construction of the salon
- advertising assistance
- initial orientation for the franchisee
- salon operations training

The Company accrues royalties based upon the specified royalty rate as per each franchisee's respective franchise agreement.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

CASH AND CASH EQUIVALENTS

For the purposes of the Statements of Cash Flows, Cash and Cash Equivalents consist of cash in banks, including money market accounts, and certificates of deposit with original maturities of three months or less. Included in Cash and Cash Equivalents at December 31, 2003, is a certificate of deposit in the amount of \$106,972 that has an original maturity of less than three months, but has been pledged to secure a note payable to a bank (See Note I).

TRADE RECEIVABLES

Trade receivables are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Trade receivables are written off when deemed uncollectible. Recoveries of trade receivables previously written off are recorded when received.

Notes receivable consists primarily of Area Developer Fees financed by the Company. The notes have interest rates ranging from 6.75% to 9.00%, and mature through 2008.

INVENTORY

The Company's inventory is valued at the lower of cost, determined by first-in first-out method, or market.

PROPERTY, PLANT AND EQUIPMENT

The cost of property, plant and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed using straight-line methods for financial reporting purposes and accelerated methods for income tax purposes.

Maintenance and repairs are charged to expenses as incurred. Betterments and renewals are capitalized. When property, plant, and equipment are sold or otherwise disposed of, the asset account and related accumulated depreciation are relieved, any gain or loss is included in income.

The useful lives of property, plant, and equipment for purposes of computing depreciation are:

Buildings	39 Years
Building Improvements	7 – 15 Years
Tanning Beds	7 Years
Computer Equipment	3-5 Years
Furniture, Fixtures, and Equipment	3-7 Years
Software	5 Years

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

CASH - RESTRICTED

Restricted Cash consists of funds received from franchisees for the Company's national advertising program. Funds received are restricted for expenditures associated with advertising efforts that are deemed to provide benefit to all franchisees within the Planet Beach system.

OTHER INVESTMENTS

Other Investments consist of capitalization costs of an entity that the Company is establishing through a joint venture with a vendor. This investment is stated at cost which does not exceed the estimated net realizable value.

INCOME TAXES

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes. These differences result principally from the accelerated recognition of depreciation for tax purposes compared to the amount for financial reporting purposes.

ADVERTISING

Advertising costs are expensed as incurred. Advertising expense incurred by the Company during 2003 and 2002 amounted to \$132,154 and \$137,725, respectively.

COMPREHENSIVE INCOME

Comprehensive income is the total of net income plus all other changes in net assets arising from nonowner sources, which are referred to as other comprehensive income. The Company has presented a separate statement of other comprehensive income. During 2003 and 2002, other comprehensive income consisted solely of a foreign currency translation adjustment.

NOTE C

CONCENTRATIONS

At December 31, 2003, the Company has deposits at a local bank in excess of federally insured limits.

NOTE D

INVESTMENTS

At December 31, 2002, Investments consisted of a 40% ownership interest in a Planet Beach tanning salon. The Company's investment in this salon was carried at cost. During 2003, the Company sold its interest in the salon for its cost basis. As such, no gain or loss was recognized on the sale.

NOTE E

FRANCHISE FEE ESCROW DEPOSITS

During 2003, the Company entered into franchise agreements with franchisees located in Minnesota and California. Under the franchise laws of the respective states, the initial franchise fee is held in an escrow account until the franchise location is open for business. The Company has recognized the franchise fees associated with the sale of these franchises as revenue as it has substantially performed its obligations under the franchise agreement.

NOTE F

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following:

	December 31,		
į	2003	2002	
Land	\$ 60,000	\$ 60,000	
Building	311,435	240,000	
Building Improvements	24,014		
Tanning Beds	380,133	•	
Computer Equipment	204,510	,	
Furniture, Fixtures and Equipment	48,189	,	
Şoftware	233,771	105,940	
	1,262,052		
Less: Accumulated Depreciation and Amortization	<u>(483,674</u>)	(356,665)	
Fixed Assets, Net	\$ 778,378	\$ 607,742	

Depreciation and amortization expense associated with property, plant and equipment charged to operations during 2003 and 2002 totaled \$127,009 and \$109,625, respectively.

Substantially all of the Company's property, plant and equipment are pledged as collateral for various loans of the Company (See Note I).

NOTE G

DEBT ISSUANCE COSTS

Fees associated with the issuance of the note payable secured by the land and building, as mentioned in Note I, are being amortized on the straight-line method over the term of the note. Amortization expense charged to operations in 2003 and 2002 was \$533, respectively.

NOTE H

LINE OF CREDIT

During 2003, the Company obtained a \$1,000,000 line of credit through a financial institution. The line of credit is used to facilitate short-term (90 days or less), interim working capital financing for franchisees while their permanent financing arrangements are being processed. The line of credit bears interest at 5.50%, and is secured by accounts receivable and inventory. At December 31, 2003, the Company had drawn down \$70,000 and had placed these funds in a demand deposit account with the financial institution which funded the line of credit.

NOTE I

LONG-TERM DEBT

The following is a summary of the Company's long-term debt:

	 December 31, 2003 2002			_
Note Payable – Bank, payable in monthly installments OF \$2,932 INCLUDING INTEREST OF 8.0%, THROUGH DECEMBER 2011, SECURED BY LAND AND BUILDING	\$ 207,807	\$	224,133	
Note Payable – Individual, payable in monthly installments of \$661 including interest of 10.0%, through December 2004, with a balloon payment due December 2004, secured by land and building	43,890		46,933	
Note Payable – Vendor, interest of 3.5% above Wall Street Journal prime rate payable monthly, secured by specific fixed assets of the Company (See Note K)	17,745		140,723	
Note Payable – Vendor, interest of 2.0% above Wall Street Journal prime rate payable monthly, secured by specific fixed assets of the Company (See Note K)	82,697		82,697	
Note Payable – Bank, payable in monthly installments of \$771 including interest of 5.8%, through December 2008, secured by equipment	40,075		-	
Note Payable – Bank, payable on demand. Interest payable monthly at 2.70% of outstanding balance, secured by certificate of deposit	100,000		-	
Note Payable – Individual, non-interest bearing, payable in quarterly installments of \$2,500, unsecured	5,500		-	

NOTE I

LONG-TERM DEBT (Continued)

	Decer	December 31,		
	2003	2002		
Note Payable – Individual, non-interest bearing,				
payable in monthly installments of \$1,231 through March 2003, secured by specific fixed assets of the Company				
	· -	3,692		
Note Payable – Individual, non-interest bearing, payable in monthly installments of \$2,208	<u> </u>			
through November 2012, secured by stock of Company	020.500			
	<u>238,500</u>	<u>265,000</u>		
	7,36,214	763,178		
Less: Current Portion	<u>303,457</u>	<u>198,762</u>		
	\$ 432,757	<u>\$ 564,416</u>		
The following is a summary of principal maturities of log five years and thereafter:	ng-term debt for ea	ach of the next		
2004	,			
2004 2005	. \$	303,457		
2006		56,298		
2007	t	58,120		
2008		60,054		
Thereafter	1	62,106 196,179		
	<u>\$</u>	736,214		

Interest expense charged to operations during 2003 and 2002 amounted to \$34,504 and \$38,060, respectively.

NOTE J

PRIVATE PLACEMENT STOCK OFFERING

During 1999, the Company issued a private placement stock offering whereby the Company offered for sale up to 169,200 shares of its authorized but unissued common stock. The shares were issued in units of 9,400 shares each, at an offering price of \$1.50 per share. Potential investors had to subscribe to a minimum of ½ unit, or 4,700 shares. Under the terms of the offering, the Company had to sell a minimum of 47,000 shares.

Planet Beach Franchising Corporation Uniform Franchise Offering Circular 03/06 Registration and Non-Registration States

NOTE J

PRIVATE PLACEMENT STOCK OFFERING (Continued)

The Company sold the required minimum number of shares, which resulted in gross proceeds of \$70,500. In connection with the private placement stock offering, the Company issued 39,273 shares of its common stock in exchange for the assets of Solarware, LLC. Solarware, LLC developed the salon management software utilized by the Company's franchisees. The value of the assets provided to the Company amounted to \$58,910.

Management of the Company amended the offering prior to solicitation for subscriptions. The amendment provided that the Company would return to the investors their initial investment over a set period of time. Investors are to receive a quarterly return of investment based upon the amount of initial franchise fees collected quarterly. Investors will receive as a return of investment 5% of the initial franchise fees collected each quarter, with a maximum return annually of 20% of the initial investment. After the Company has fully repaid the initial investment, investors will be allowed to retain the shares of stock acquired.

The outstanding balance of Company's obligation to repay its investors in the private placement stock offering has been recognized as a liability on the Balance Sheets. Management anticipates obtaining sufficient franchise fees to pay the maximum repayment amount (20%) for 2004. As such, this amount has been recognized as a Current Liability.

NOTE K

COMMITMENTS

PRODUCT PURCHASE AGREEMENT

During 2002, the Company entered into a product purchase agreement (Purchase Agreement) with its primary vendor (Vendor) for tanning beds and supplies whereby the Company agreed to purchase exclusively from the Vendor all tanning equipment and all lamps, parts, accessories, lotions, skin and hair care products, cleaning equipment and other tanning related products used or sold in salons owned, operated, or franchised by the Company. In addition, the Company agreed to designate in existing and future franchise agreements the Vendor as the exclusive supplier of equipment and supplies to the Company. In exchange, the Company is eligible to participate in the Vendor's pricing program whereby the Company will receive a 7% volume rebate on lotions, accessories, and lamps for achieving a 30% increase in purchases from the Vendor each promotional year versus the prior promotional year provided total dollar volume for these items exceeds a minimum of \$800,000 in purchases. In addition, the Company will receive a \$100 per tanning bed volume rebate for all tanning beds purchased during the promotional year provided a minimum of 400 beds are purchased. Should the Company achieve their projected bed unit purchases, as presented to the Vendor, the per-unit rebate would be increased to \$150 per tanning bed.

Under the terms of the Purchase Agreement, the Vendor will apply the volume rebates earned by the Company against the two notes (Notes) the Company has with the Vendor (see Note I). The rebates are to be applied on a quarterly basis first toward all accrued and unpaid interest and then to the outstanding principal balances of the Notes. The Company remains obligated on the Notes if the amount of volume rebates is not sufficient to repay the Notes.

NOTE K

COMMITMENTS (Continued)

PRODUCT PURCHASE AGREEMENT (Continued)

The Agreement terminates on the latter of October 1, 2008, or the third anniversary of the date on which the Notes are paid in full. Management anticipates that it will have product purchases sufficient to generate vendor rebates whereby the outstanding balances of the Notes will be paid off by December 31, 2004. As such, the entire outstanding balance associated with the Notes has been included in Current Maturities of Notes Payable as of December 31, 2003.

OPERATING LEASES – EQUIPMENT

The Company leases certain office and warehouse equipment through operating leases expiring in various years through 2008.

Future minimum lease payments are as follows:

2004 2005		1	\$ 14,267
2005			12,341
2007			9,872
2008			 2,152 1,076
			\$ 39 708

Rent expense incurred by the Company for equipment leased under operating leases amounted to \$18,010 for 2003 and \$7,095 for 2002.

OPERATING LEASES – FACILITIES

During 2002, the Company leased office facilities under an operating lease that expired on December 31, 2002. The lease was not renewed. Rent expenses incurred by, the Company for lease office space amounted to \$-0- for 2003 and \$36,000 for 2002, respectively.

NOTE L

LEASES WITH FRANCHISEES

LOCATION LEASES

During 2002, the Company, through its subsidiary PBRE, entered into lease agreements for franchise locations under noncancelable operating leases and subleased these locations on terms similar to the primary operating lease to franchisees. Rental expense associated with these leases amounted to \$1,068,584 for 2003 and \$39,513 for 2002.

NOTE L

LEASES WITH FRANCHISEES (Continued)

LOCATION LEASES (Continued)

Minimum future lease payments to be made by the Company under the above leases are as follows:

2004	\$ 1,614,841
2005	1,624,104
2006	1,628,948
2007	1,535,504
2008	310,787
Thereafter	175,277
Incidution	

\$ 6,889,461

Minimum future sublease payments to be received by the Company under the above subleases are as follows:

2004	\$ 1,606,077
2005	1,614,358
2006	1,618,189
2007	1,523,702
2008	287,911
Thereafter	121,275
• • • • • • • • • • • • • • • • • • • •	

<u>\$ 6,771,512</u>

Rental income associated with these subleases amounted to \$987,137 for 2003.

EQUIPMENT LEASES

The Company is the lessor of tanning beds under operating leases expiring in various years through 2004. The net book value of the tanning equipment held for lease at December 31, 2003, is \$78,094.

Minimum future rentals to be received on non-cancelable leases as of December 31, 2003, amount to \$19,420 for 2004.

NOTE M

CONTINGENCIES

At December 31, 2003, the Company is named as a defendant in two lawsuits filed by former franchisees. Outside counsel for the Company is not able to determine the probable outcome of these cases. The Company believes the suits are without merit and is vigorously defending its position.

NOTE N

STOCK OPTION PLAN

At December 31, 2003, the Company has outstanding 387,333 options to purchase stock at an exercise price of \$1.00 per share. Options were awarded to both initial franchisees into the Planet Beach system as well as to employees. Options granted to franchisees vested immediately upon receipt. Options granted to employees vest at a rate of 25% after one full year of employment. The remaining options vest at a rate of 1/36th per month over the remaining 36 months. The options have a maximum term of ten years.

The Company accounts for the stock options under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and the related Interpretations. Accordingly, no stock-based employee compensation cost is reflected in net income. Had compensation cost been determined on the basis of fair value pursuant to SFAS No. 123, Accounting for Stock-Based Compensation, the Company's net income would have been \$359,602.

The following is a summary of the status of options during 2003:

	Number of Shares	Exercise <u>Price</u>
Outstanding at January 1, 2003	387,333	31.00
Granted Exercised Forfeited	- - -	- -
Outstanding at December 31, 2003	387,333	\$1.00
Options Exercisable at December 31, 2003	211,258	<u> §1.00</u>

NOTE O

EMPLOYEE BENEFIT PLAN

The Company has a defined contribution employee benefit plan (Plan). The Plan is available to employees who have completed at least one-quarter of a year of service and are at least 18 years old. Expense incurred by the Company during 2003 and 2002 associated with the Plan totaled \$11,869 and \$9,836, respectively.

NOTE P

INCOME TAXES

Temporary differences giving rise to the deferred tax liability at December 31, 2003 and 2002 consists primarily of the excess of depreciation for tax purposes over the amount for financial reporting purposes.

The Company's effective income tax rate is higher than what would be expected if the federal statutory rate were applied to income from continuing operations primarily because of the inclusion of state income taxes and expenses deductible for financial reporting purposes that are not deductible for tax purposes.

NOTE P

INCOME TAXES (Continued)

Deferred tax expense for the year ended December 31, 2002, pertained to the reduction from December 31, 2001 to December 31, 2002 in the Company's deferred tax asset associated with its net operating loss carryforward.

NOTE Q

RELATED PARTY TRANSACTIONS

The majority stockholder of the Company also has interest in several salons, one of which does not pay royalties to the Company. The amount of royalties that would have been paid by this location during 2003 and 2002, amounted to \$3,000, respectively.

At December 31, 2003 and 2002, the amount due to the Company from a salon owned by the majority stockholder of the Company was \$5,766 and \$19,939, respectively. The balance is included in Accounts Receivable in the Consolidated Balance Sheets.

PLANET BEACH

FRANCHISING CORPORATION AND SUBSIDIARY

December 31, 2002

Audit of Consolidated Financial Statements

December 31, 2002

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To the Board of Directors

Planet Beach Franchising Corporation and Subsidiary

Independent Auditor's Report

We have audited the accompanying consolidated balance sheet of PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY as of December 31, 2002, and the related consolidated statements of operations and retained earnings, comprehensive income, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our judit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We bilieve that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of PLANET BEACH FRANCHISING CORPORATION AND SUBSIDIARY as of December 31, 2002 and the results of their operations and their cash flows for the periods and their cash flows for the America.

Fality felis , Kray's Head

A Professional Accounting Corporation

February 28, 2003 Metairie, Louisiana

A Professional Accounting Corporation

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Member of AICPA Division for CPA Final-trivine Congenties Provide Section and SEC Provide Section And Independently Cooper Member of the ISM McChilery Naturals.

PLANET BEACH FRANCHISING CORPORATION CONSOLIDATED BALANCE SH	EET
December 31, 2002	
ASSETS	
RRENT ASSETS	
Cash and Cash Equivalents	\$ 238,751
Frade Receivables	05.262
Notes Receivable	95,362
Accounts Receivable	426,436
Due from Employees	74,348
Merchandise Inventory	2,907
Prepaid Expenses	5,699
Other Assets	2,922
Deferred Tax Asset	4,7 44
	846,862
Total Current Assets	
DIANT AND FOUIDMENT NET	607,74
OPERTY, PLANT AND EQUIPMENT, NET	
DAND ACCETC	
THER ASSETS Cash - Restricted	77,60
Cash - Restricted Loan Acquisition Costs, Net	4,75
Salon Lease Deposits	129,33
Investment in Salons	40,07
Notes Receivable	187,45
Notes Receivable	439,21
Total Other Assets	437,21
Total Assets	\$ 1,893,81
1 1 0(41 / 1350 (6)	

\$ 198,76 25,88 370,03 85,85
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334,31
334,31
1,014,84
175,714
1,14
564,416
26,131
20,131
767,402
1,782,246
11,945
122,795
134,251
(918
268,073
(156,500)
111 272
111,573
\$ 1,893,819

PLANET BEACH FRANCHISING CORPORATION AND SU CONSOLIDATED STATEMENT OF OPERATIONS AND RETAI	NED EARNINGS
For The Year Ended December 31, 2002	NED EARTH TOO
OPERATING REVENUES	
Sales of Product	\$ 3,682,470
Initial Franchise Fees	1,833,144
Royalties	707,401
Area Developer Fees	340,809
Bed Lease Revenue	45,885
Transfer Fees	57,098
Project Management Fees	125,411
	C 700 010
Total Operating Revenues	6,792,218
OPERATING EXPENSES	
Cost of Goods Sold	2,814,144
Operating Expenses	1,409,469
Salaries and Bonuses	1,704,853
Commissions	838,122
m 10 is F	6,766,588
Total Operating Expenses	- 0,700,500
THE PROPERTY OF THE PROPERTY O	25,630
INCOME FROM OPERATIONS	23,030
The state of the s	
OTHER INCOME (EXPENSE)	(68,518
Franchisor-Operated Salon Expense	
Loss on Investment in Salons	(29,520
Rent Expense, Net of Sub-lease Rental Income from Franchisees	(4,471
Interest Income	18,585
Interest Expense	(38,060
Other Income	152,588
Total Other Income	30,604
Total Other meetic	
NET INCOME BEFORE PROVISION FOR INCOME TAXES	56,234
PROVISION FOR INCOME TAXES	
Deferred Tax Expense	48,546
	10.717
Total Provision for Income Taxes	48,546
NET INCOME	7,688

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			PLANET BEACH FRANCHISING CORPORATION AND SU	E SIDIA	RY	7
			CONSOLIDATED STATEMENT OF COMPREHENSIVE I			
			For The Year Ended December 31, 2002			
	-	-		-		
******	+	1-				
N	E	ΤI	NCOME	-	\$	7,688
o			CR COMPREHENSIVE LOSS, NET OF TAX			
	F	ore	rign Currency Translation Adjustment, Net of Tax Benefit of \$162			(918
		N				
		IVE	PREHENSIVE INCOME		<u> </u>	6,770
	-			-		······································

	CONSOLIDATED STATEMENT OF CASH	FLOWS
	For the Year Ended December 31, 20	02
十		
\dashv		
SF	H FLOWS FROM OPERATING ACTIVITIES	
	t Income	\$ 7,688
Ad	ljustments to Reconcile Net Income to Net Cash	
	Provided by Operating Activities:	
- +	Depreciation and Amortization Expense	110,158
	Bad Debt Expense	114,522
	Vendor Rebate Applied to Notes Payable	(6,791)
	Area Developer Fees Financed	(212,772)
\vdash	Loss on Investment in Salons	29,520
-	Loss on Disposal of Leasehold Improvements	6,158
	Increase in Deferred Tax Asset	(2,922
	Decrease in Deferred Tax Liability	(1,359
$\left \cdot \right $	Increase in Accounts Receivable	(316,082
-	Increase in Inventory	(29,446
-	Increase in Prepaid Expenses	(2,907
-	Increase in Accounts Payable	177,206
-		147,852
╀	Increase in Accrued Expenses	342
	Decrease in Other Assets	
_		13,479
	Total Adjustments	
+	Net Cash Provided by Operating Activities	21,167
╁╸		
٠, ۵	SH FLOWS FROM INVESTING ACTIVITIES	
	Cash Paid for Acquisition of Property, Plant and Equipment	(134,935
	Decrease in Employee Receivables	799
1.	ncrease in Restricted Cash	(74,69
	ncrease in Salon Lease Deposits	(129,33)
	ncrease in Accumulated Other Comprehensive Loss	(91)
	Proceeds Received from Notes Receivable	38,97
P		(300,114
1	Net Cash Used in Investing Activities	(200,11)
1		
CA	SH FLOWS FROM FINANCING ACTIVITIES	/152.20
F	Payments on Notes Payable	(153,22
1	Payments on Obligation to Private Placement Investors	(25,88
+	Increase in Sub-Lessee Deposits	175,71

			P	LA	NI	ET BEACH FRANCHISING CORPORATION AND SU	DCIDI	A T	*7
				(CO	NSOLIDATED STATEMENT OF CASH FLOWS (Cor	bolul,	AK	Y
_		***************************************				For the Year Ended December 31, 2002	unue a)	<u> </u>	
	L					1, 2002	B*************************************		
	L			***************************************	Ī			ऻ—	
_	Ľ	L					****	 	
SI	IJ P	PL	Eľ	ME	IN'	FAL DISCLOSURE OF NONCASH INVESTING	***************************************	<u> </u>	
<u> </u>	A	NI	F	IN	Al	NCING ACTIVITIES		 	
_		_	L	L.	<u></u>		***************************************		
	-	A	rea	D	eve	eloper Fee Financed by Company		\$	212,772
		Lo	SS	on	In	vestment in Salon		\$	29,520
		<u> </u>			<u> </u>			_ -	
	<u> </u>	Re	du	cti	on (of Notes Payable through Application of Vendor Volume Rebi	ıte	\$	6,791
		<u></u>		L	<u> </u>			_===	
SŲ	P	PL.	ΕN	1 E	NŢ	AL CASH FLOW DISCLOSURES		····	······································
	Ca	ısh	Pa	id	for	Interest		\$	38,060
								Ψ .	38,000
1	Ca	sh	Pa	id	for	Income Taxes		\$	112,089
								-	
	_						-	***********	***************************************

The accompanying notes are an integral part of these financial statements.

NOTE A

ORGANIZATION AND BASIS OF PRESENTATION

PLANET BEACH FRANCHISING CORPORATION (the Company) was incorporated September 26, 1996 under the laws of the State of Louisiana. The Company is engaged in the business of selling tanning salon franchises throughout the United States and Canada. The Company also sells products and equipment to new and existing franchisees. Credit is regularly extended to franchisees.

During 2002, the Company established Planet Beach Real Estate, LLC (PBRE), in which the Company is the sole member. PBRE was established to facilitate leasing arrangements between property owners and franchisees. PBRE enters into leasing arrangements with property owners and subleases these locations to franchisees.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION AND CONSOLIDATION

The accompanying consolidated financial statements include the accounts of the Company and its subsidiary. All significant intercompany balances and transactions have been eliminated.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

REVENUE RECOGNITION

The Company has entered into franchise agreements that grant franchisees the right to operate individual Planet Beach Tanning salons in return for an initial franchise fee and ongoing development fees (royalties). In addition, the Company has entered into area developer agreements that grant the area developers the right to sell individual Planet Beach Tanning salons in designated territories.

Initial franchise fees and area development fees are recognized as revenue when the Company has substantially performed its obligations as described in the franchise agreement or area developer agreement. These obligations include the following:

- site selection assistance
- assistance in the design and construction of the salon
- advertising assistance
- initial orientation for the franchisee
- salon operations training

The Company accrues royalties based upon the specified royalty rate as per each franchisee's respective franchise agreement.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

STATEMENT OF CASH FLOWS

For the purposes of the Statement of Cash Flows, Cash and Cash Equivalents consist of cash in banks, including money market accounts.

TRADE RECEIVABLES

Trade receivables are carried at original invoice amount. The Company considers trade accounts receivable to be fully collectible. Accordingly, no allowance for doubtful accounts is considered necessary by management. If accounts become uncollectible, any such amount will be charged to operations when management makes the determination. Use of this method does not result in a material difference from the valuation method required by accounting principles generally accepted in the United States of America. Recoveries of trade receivables previously written off are recorded when received.

Notes receivable consists primarily of Area Developer Fees financed by the Company. The notes have interest rates ranging from 6.75% to 9.00%, and mature through 2008.

MERCHANDISE INVENTORY

The Company's inventory is valued at the lower of cost, determined by first-in first-out method, or market.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost less accumulated depreciation using straight-line methods with useful lives of three to 39 years.

Maintenance and repairs are charged to expenses as incurred; major renewals and betterments are capitalized. When items of property, plant, and equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

RESTRICTED CASH

Restricted Cash consists of funds received from franchisees for the Company's national advertising program. Funds received are restricted for expenditures associated with advertising efforts that are deemed to provide benefit to all franchisees within the Planet Beach system.

INCOME TAXES

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes. These differences result principally from the accelerated recognition of depreciation for tax purposes over the amount for financial reporting purposes.

ADVERTISING

Advertising costs are expensed as incurred. Advertising expense incurred by the Company during 2002 amounted to \$137,725.

NOTE B

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

COMPREHENSIVE INCOME

Comprehensive income is the total of net income plus all other changes in net assets arising from nonowner sources, which are referred to as other comprehensive income. The Company has presented a separate statement of other comprehensive income. During 2002, other comprehensive income consisted solely of a foreign currency translation adjustment.

NOTE C

CONCENTRATIONS

At December 31, 2002, the Company has deposits at a local bank in excess of federally insured limits.

NOTE D

INVESTMENTS

At December 31, 2002, Investments consist of ownership interest in a Planet Beach tanning salon in which the Company has a 40% ownership interest. The Company's investment in this salon is carried at cost. No adjustment has been made for the Company's proportionate share of undistributed earnings of the salon, as required by accounting principles generally accepted in the United States of America, as management considers the amounts to be immaterial to the financial statements of the Company taken as a whole.

NOTE E

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following at December 31, 2002:

	\$	60,000
Land	4	240,000
Building		24,014
Building Improvements		380,133
Tanning Beds		118,008
Computer Equipment		36,312
Furniture, Fixtures and Equipment Software		105,940
Software		0 < 4 + 10 =
		964,407
Less: Accumulated Depreciation and Amortization		(356,665)
2	\$	607,742
Fixed Assets, Net	*	,·

Depreciation and amortization expense associated with property, plant and equipment charged to operations during 2002 totaled \$109,625.

Substantially all of the Company's property, plant and equipment are pledged as collateral for various loans of the Company (See Note G).

NOTE F

DEBT ISSUANCE COSTS

Fees associated with the issuance of the note payable secured by the land and building, as mentioned in Note G, are being amortized on the straight-line method over the term of the note. Amortization expense charged to operations in 2002 was \$533.

NOTE G

NOTES PAYABLE

The Company's notes payable consist of the following at December 31, 2002:

Note Payable – Bank, payable in monthly installments of \$2,932 including interest of 8.0%, through December 2011, secured by land and building	\$	224,133
Note Payable – Individual, payable in monthly installments of \$661 including interest of 10.0%, through December 2004, with a balloon payment due December 2004, secured by land and building		46,933
Note Payable – Vendor, interest of 3.5% above Wall Street Journal prime rate payable monthly, secured by specific fixed assets of the Company (See Note H)	·	140,723
Note Payable – Vendor, interest of 2.0% above Wall Street Journal prime rate payable monthly, secured by specific fixed assets of the Company (See Note H)	i	82,697
Note Payable – Individual, non-interest bearing, payable in monthly installments of \$1,231 through March 2003, secured by specific fixed assets of the Company		
Note Payable – Individual, non-interest bearing, payable in monthly installments of \$2,208 through November 2012, secured by investment	÷	3,692
in salons and stock of Company.	1	265,000
Less: Current Portion		763,178 198,762
	\$	564,416

NOTE G

NOTES PAYABLE (Continued)

The following is a summary of principal maturities of notes payable during the next five years and thereafter:

	\$	198,762
2003		165,204
2004		47,290
2005		49,014
2006		50,884
2007	•	252,024
Thereafter		252,02.
	\$	763,178

Interest expense charged to operations during 2002 amounted to \$38,060.

NOTE H

COMMITMENTS

PRODUCT PURCHASE AGREEMENT

During 2002, the Company entered into a product purchase agreement (the Purchase Agreement) with its primary vendor (the Vendor) for tanning beds and supplies whereby the Company agreed to purchase exclusively from the Vendor all tanning equipment and all lamps, parts, accessories, lotions, skin and hair care products, cleaning equipment and other tanning related products used or sold in salons owned, operated, or franchised by the Company. In addition, the Company agreed to designate in existing and future franchise agreements the Vendor as the exclusive supplier of equipment and supplies to the Company. In exchange, the Company is eligible to participate in the Vendor's pricing program whereby the Company will receive a 7% volume rebate on lotions, accessories, and lamps for achieving a 30% increase in purchases from the Vendor each promotional year versus the prior promotional year provided total dollar volume for these items exceeds a minimum of \$800,000 in purchases. In addition, the Company will receive a \$100 per tanning bed volume rebate for all tanning beds purchased during the promotional year provided a minimum of 400 beds are purchased. Should the Company achieve their projected bed unit purchases, as presented to the Vendor, the per-unit rebate would be increased to \$150 per tanning bed.

Under the terms of the Purchase Agreement, the Vendor will apply the volume rebates earned by the Company against the two notes (the Notes) the Company has with the Vendor (see Note G). The rebates are to be applied on a quarterly basis first toward all accrued and unpaid interest and then to the outstanding principal balances of the Notes. The Company remains obligated on the Notes if the amount of volume rebates is not sufficient to repay the Notes.

The Agreement terminates on the latter of October 1, 2008 or the third anniversary of the date on which the Notes are paid in full. Management anticipates that it will have product purchases sufficient to generate vendor rebates whereby the outstanding balances of the Notes will be paid off by June 30, 2004. As such, two-thirds of the outstanding balance associated with the Notes has been included in Current Maturities of Notes Payable.

NOTE H

COMMITMENTS (Continued)

OPERATING LEASES – EQUIPMENT

The Company leases certain office equipment through operating leases expiring in various years through 2005.

Future minimum lease payments are as follows:

2003 2004 2005		\$ 3,036 2,613 1,767
	:	\$ 7.416

Rent expense incurred by the Company for equipment leased under operating leases amounted to \$7,095 for 2002.

OPERATING LEASES – FACILITIES

During 2002, the Company leased office facilities under an operating lease that expired on December 31, 2002. The lease was not renewed. Rent expense incurred by the Company for lease office space amounted to \$36,000 for 2002.

The Company is also the lessee of a salon location that expires in September 2007. This lease provides for minimum monthly rentals of \$875 per month.

Future minimum lease payments are as follows:

2003		
2004		\$ 10,500
2004		10,500
2006	1	10,500
2007	•	10,500
2007	1	7,875
		\$ 49,875

NOTE I

LEASES WITH FRANCHISEES

LOCATION LEASES

During 2002, the Company, through its subsidiary PBRE, entered into lease agreements for franchise locations under noncancelable operating leases and subleased these locations on terms similar to the primary operating lease to franchisees. Rental expense associated with these leases amounted to \$39,513 for 2002.

NOTE I

LEASES WITH FRANCHISEES (Continued)

LOCATION LEASES (Continued)

Minimum future lease payments to be made by the Company under the above leases are as follows:

	\$ 797,639
2003	849,003
2004	850,160
2005	842,555
2006	740,081
2007	60,356
Thereafter	
	\$ 4,139,794

Rental income associated with these subleases amounted to \$35,042 for 2002.

Minimum future sublease payments to be received by the Company under the above subleases are as follows:

****	\$ 797,639
2003	849,003
2004	850,160
2005	842,555
2006	740,081
2007	60,356
Thereafter	3-
	\$ 4,139,794

EQUIPMENT LEASES

The Company is the lessor of tanning beds under operating leases expiring in various years through 2004. The net book value of the tanning equipment held for lease at December 31, 2002 is \$132,399.

Minimum future rentals to be received on non-cancelable leases as of December 31, 2002 for the remaining lease term and in the aggregate are:

	\$ 27,240
2003	19,420
2004	17,120

NOTE J

CONTINGENCIES

At December 31, 2002, the Company is named as a defendant in two lawsuits filed by former franchisees. Outside counsel for the Company is not able to determine the probable outcome of these cases. The Company believes the suits are without merit and is vigorously defending its position.

NOTE K

PRIVATE PLACEMENT STOCK OFFERING

During 1999, the Company issued a private placement stock offering whereby the Company offered for sale up to 169,200 shares of its authorized but unissued company stock. The shares were issued in units of 9,400 shares each, at an offering price of \$1.50 per share. Potential investors had to subscribe to a minimum of ½ unit, or 4,700 shares. Under the terms of the offering, the Company had to sell a minimum of 47,000 shares.

The Company sold the required minimum number of shares, which resulted in gross proceeds of \$70,500. In connection with the private placement stock offering, the Company issued 39,273 shares of its common stock in exchange for the assets of Solarware, LLC. Solarware, LLC developed the salon management software utilized by the Company's franchisees. The value of the stock issued by the Company in exchange for the assets of Solarware, LLC amounted to \$58,910.

Management of the Company amended the offering prior to solicitation for subscriptions. The amendment provided that the Company would return to the investors their initial investment over a set period of time. Investors are to receive a quarterly return of investment based upon the amount of initial franchise fees collected quarterly. Investors will receive as a return of investment 5% of the initial franchise fees collected each quarter, with a maximum return annually of 20% of the initial investment. After the Company has fully repaid the initial investment, investors will be allowed to retain the shares of stock acquired.

The outstanding balance of Company's obligation to repay its investors in the private placement stock offering has been recognized as a liability on the balance sheet. Management anticipates obtaining sufficient franchise fees to pay the maximum repayment amount (20%) for 2003. As such, this amount has been recognized as a Current Liability.

NOTE L

STOCK OPTION PLAN

At December 31, 2002, the Company has outstanding 387,333 options to purchase stock at an exercise price of \$1.00 per share. Options were awarded to both initial franchisees into the Planet Beach system as well as to employees. Options granted to franchisees vested immediately upon receipt. Options granted to employees vest at a rate of 25% after one full year of employment. The remaining options vest at a rate of 1/36th per month over the remaining 36 months. The options have a maximum term of ten years.

NOTE L

STOCK OPTION PLAN (Continued)

The Company accounts for the stock options under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and the related Interpretations. Accordingly, no stock-based employee compensation cost is reflected in net income. Had compensation cost been determined on the basis of fair value pursuant to SFAS No. 123, Accounting for Stock-Based Compensation, the Company's net income would have been \$6,349.

The following is a summary of the status of options during 2002:

	Number of Shares	Exercise Price
Outstanding at January 1, 2002	159,233	\$1.00
Granted	228,100	1.00
Exercised	-	1.00
2	-	1.00
Forfeited		41.00
Outstanding at December 31, 2002	387,333	\$1.00
Options Exercisable at December 31, 2002	151,733	\$1.00
Weighted-Average Fair Value of Options Granted During the Year	\$.63	

In accordance with SFAS No. 123, the Company calculated the minimum value of the options granted based on an expected option life of 10 years, a risk-free interest rate of 4.66%, and a fair value of its stock equivalent to the exercise price of \$1.00 per share.

NOTE M

EMPLOYEE BENEFIT PLAN

During 2002, the Company established a defined contribution employee benefit plan (the Plan). The Plan is available to employees who have completed at least one-quarter of a year of service and are at least 18 years old. Expense incurred by the Company during 2002 associated with the Plan totaled \$9,836.

NOTE N

INCOME TAXES

The Company has available at December 31, 2002, \$15,380 of unused operating loss carryforward that may be applied against future taxable income and that expire in 2021. The deferred tax asset pertaining to the unused loss carryforward amounted to \$2,922 at December 31, 2002.

NOTE N

INCOME TAXES (Continued)

Deferred tax expense consists of the reduction in the Company's deferred tax asset associated with its net operating loss carryforward. During 2002, the Company was able to offset its taxable income with its available net operating loss carryforward. The deferred tax asset associated with the remaining net operating loss carryforward was calculated using a combined federal and state tax rate of 19%, as compared to a combined federal and state tax rate of 38% when the deferred tax asset was initially recorded in 2001.

Temporary differences giving rise to the deferred tax liability consists primarily of the excess of depreciation for tax purposes over the amount for financial reporting purposes.

NOTE O

RELATED PARTY TRANSACTIONS

The majority stockholder of the Company also has interest in several salons, one of which does not pay royalties to the Company. The amount of royalties that would have been paid by this location during 2002 amounted to \$3,000.

At December 31, 2002, the amount due to the Company from a salon owned by the majority stockholder of the Company was \$19,939. This balance is included in Accounts Receivable in the Consolidated Balance Sheet.