## EXHIBIT 5

## FINANCIAL STATEMENTS



CPAs · Business & Financial Advisors

2660 West Park Drive Paducah, Kentucky 42001 Phone 270.415.9945 • Fax 270.415.9946 www.blythewhite.com

#### AUDITOR'S CONSENT

As independent public accountants, we hereby consent to the use of our report (audited financial statements as of December 31, 2005) dated February 22, 2006, included in and made part of the franchise application and to include it in the UFOC of Dippin' Dots Franchising. Inc. filed with the appropriate state authorities in the states requiring registration of the offer of franchises.

Molly W. Blothe, CPA

Blythe, White & Associates, PLLC

Paducah, Kentucky February 22, 2006

## DIPPIN' DOTS FRANCHISING, INC.

## FINANCIAL STATEMENTS

For the Years Ended December 31, 2005 and 2004

## TABLE OF CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Balance Sheets	Ĵ.
Income Statements	3
Statements of Changes in Stockholder's Equity	4
Statements of Cash Flows	5
NOTES TO FINANCIAL STATEMENTS	ń



CPAs • Business & Financial Advisors

2660 West Park Drive Paducah, Kentucky 42001 Phone 270.415.9945 • Fax 270.415.9946 www.blythewhite.com

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Dippin' Dots Franchising, Inc. Paducah, Kentucky

We have audited the accompanying balance sheets of Dippin' Dots Franchising. Inc. (an S corporation) as of December 31, 2005 and 2004, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dippin' Dots Franchising, Inc. as of December 31, 2005 and 2004, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

February 22, 2006

Blythe, White & Associates

# DIPPIN' DOTS FRANCHISING, INC. BALANCE SHEETS December 31, 2005 and 2004

	2005		2004	
ASSETS				
CURRENT ASSETS	_		•	10.000
Cash on hand	\$	10,842	\$	10,263
Cash in bank		145,097		312,269
Certificate of deposit		118,161		116,183
Accounts receivable, trade		139,970		89,855
Miscellaneous receivable, related party		179,250		194,991
Inventory		10,133		6,429
Prepaid expense		<u>46.517</u>		<u> 27.407</u>
TOTAL CURRENT ASSETS		649,970		757.397
PROPERTY AND EQUIPMENT, NET		290,508		163,572
OTHER ASSETS		8,376		11.245
	<u>\$</u>	948.854	2	932.214
LIABILITIES AND STOCKHOLDER'S EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	53,752	S	25,944
Accounts payable, related party	3	48.242		45,200
		179.618		112.299
Accrued liabilities		0 0		91.800
Unearned revenue				311000
TOTAL CURRENT LIABILITIES		281,612		275,243
STOCKHOLDER'S EQUITY				
Common stock, 1,000 shares authorized				
100 shares issued and outstanding		1,000		1,000
Additional paid-in-capital		199,000		199,000
Retained earnings		467.242		456.971
-		667.242		656.971
	<u>\$</u>	948.854	\$	932.214

# DIPPIN' DOTS FRANCHISING, INC. INCOME STATEMENTS For the Years Ended December 31, 2005 and 2004

		2005	2004
REVENUES			
Royalties		\$ 1.729,125	\$ 1,900,019
Franchise and transfer fees		774.575	607,379
Retail sales		345,329	<u>221.874</u>
		2,849,029	2,729,272
OPERATING EXPENSES			
Retail sales expenses		311,570	195,633
Wages		1,132,429	1,174,633
Employee benefits		160.050	144,999
Contract labor		26,000	40,500
Insurance		41,352	26,384
Travel		176.752	156,482
Marketing		182.148	193,103
Printing and supplies		60.565	44,053
Professional fees		62.707	92,845
Taxes and licenses		29.784	13.085
Depreciation		66.475	46,790
Repairs and maintenance		5.674	5,084 101.529
Rents		185,631	3,647
Leases		3,175	2,619
Dues and subscriptions		6.620 14.734	10,510
Utilities		14,754 50	13,861
Design and development		<del>-</del> -	4,425
Regional meeting expense		1.715	4,423 27. <u>283</u>
Administrative		19.894	2,297.465
		2,487.325	<u> </u>
	INCOME FROM OPERATIONS	361.704	431,807
OTHER INCOME (EXPENSE)			- 20*
Interest income		3,423	1,582
Interest expense		(216)	(647)
Gain (loss) on sale of assets		(27,307)	0
Corporate state tax		(7.512)	0
Miscellaneous		(880)	(386)
		<u>(32.492</u> )	549
	NET INCOME	<u>\$ 329,212</u>	<u>\$ 432.356</u>

## DIPPIN' DOTS FRANCHISING, INC. STATEMENTS:OF CHANGES IN STOCKHOLDER'S EQUITY For the Years Ended December 31, 2005 and 2004

			2005		2004
COMMON STOCK 1,000 shares authorized, 100	shares issued	<u>s</u> _	1.000	<u>\$</u>	1.000
ADDITIONAL PAID-IN CAPIT	ΓAL	<u>\$</u>	199,000	<u>\$</u>	199.000
RETAINED EARNINGS  Balance at beginning of year  Net income for the year  Distributions		\$	456,971 329,212 (318.941)	\$	143,479 432,356 (118.864)
Balance at end of year		<u>s</u>	467.242	<u>\$</u> :	456,971
	TOTAL STOCKHOLDER'S EQUITY	<u>\$</u>	667,242	<u>\$</u>	656,971

## DIPPIN' DOTS FRANCHISING, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2005 and 2004

		2005		2004
CASH FLOW'S FROM OPERATING ACTIVITIES	_		•	400 DEC
Net income	\$	329,212	\$	432,356
Adjustments to reconcile net income to net cash provided				
by operating activities:				46 706
Depreciation		66.475		46,790
Loss on disposal of assets		27,307		0
(Increase) decrease in:				(0.0.40.6)
Accounts receivable, trade		(50,114)		(30,436)
Miscellaneous receivable		0		1,068
Miscellaneous receivables, related party		15,741		(173,232)
Prepaid expenses		(19,110)		(15,940)
Inventory		(3,704)		(1,722)
Other asset		2,869		6,338
Other current asset		(1,978)		(1,093)
Increase (decrease) in:				
Accounts payable		27,810		(10,507)
Accrued liabilities		67,317		25.511
Unearned revenue		(91,800)		91,800
Accounts payable, related party		<u>3,043</u>		<u>(35,715</u> )
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		373,068		335,218
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of property and equipment		(220.720)		( <u>37.796</u> )
Tatemases of property and equipment				
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	<del></del>	(220.720)		(37.796)
CASH FLOWS FROM FINANCING ACTIVITIES				
Distributions to stockholder	_	(318.941)	_	(118.864)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	_	(318,941)	_	(118.864)
Net increase (decrease) in cash and equivalents		(166,593)		178,558
Cash and equivalents at beginning of year		322,532		143.974
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>\$</u>	155.939	<u>\$</u>	322.532
SUPPLEMENTAL DISCLOSURE				
	S	216	\$	647
Interest expense	\$	19.389	\$	
Non-cash purchases, related party	<u> 5</u>	10.00	-	<u></u>

# DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2005 and 2004

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Dippin' Dots Franchising, inc. (the Company) is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### Entity

Dippin' Dots Franchising, Inc. was incorporated March 30, 1999 in the Commonwealth of Kentucky. The Company is in the business of franchising a system for the sale of novelty ice cream, yogurt and flavored ice with trademarks licensed by the Company.

The Company also operates one retail outlet store on a permanent basis. Other retail outlets that become available for resale are operated on a temporary basis until sold.

#### Accounting Method

The Company maintains its books and these financial statements are presented on the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates

#### Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents include all highly liquid debt instruments purchased with maturities of three months or less.

#### Inventory

Inventory is stated at lower of cost or market, with cost determined by the first-in, first-out method.

#### Depreciation

The Company's equipment and leasehold improvements are depreciated using the straight-line method, with estimated useful lives of 10 years for leasehold improvements, and 5 to 7 years for equipment.

#### Income Tax Status

The Company, with the consent of its shareholder, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements. Certain states, however, require assessment at the corporate level.

# DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED)

December 31, 2005 and 2004

#### Advertising

The Company expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising takes place. Advertising expense for the years ended December 31, 2005 and 2004 was \$182,148 and \$193,103 respectively.

#### NOTE B - RELATED PARTY TRANSACTIONS

The Company participated in related party transactions with Dippin' Dots, Inc. The Company shareholder is the majority shareholder of Dippin' Dots, Inc. Dippin' Dots, Inc. has granted to the Company an exclusive license, with the right to sublicense, to use trademarks, trade names, service marks, logos, designs and other intellectual property.

During the years ended December 31, 2005 and 2004, the Company purchased inventory, equipment and paid certain expenses to Dippin' Dots, Inc. totaling \$215,430 and \$275,670, respectively. These expenses included wage and benefit reimbursement, management fees and retail sales expenses. At December 31, 2005 and 2004 Dippin' Dots, Inc. owed the Company \$126,986 and \$149,876.

The Company provides accounting services for three related purposes:

- 1) The Company maintains a separate checking account for gift certificates purchased and redeemed at Franchise stores. The amount held at December 31, 2005 and 2004 was \$21,060 and \$18,223, respectively.
- 2) The Company also provides accounting services for Dippin' Dots Franchising Council, a separate entity managed by the Company's franchisees. In 2005 and 2004, the Company paid \$13,245 and \$15,100 for the Council's expenses. At December 31, 2005 and 2004, the Company held \$23,155 and \$19,400 in Council dues to be used for future Council expenses.
- 3) The Company administers Dippin' Dots Franchising, Inc. Advertising Fund. It collects revenues and pays expenses for the fund and is totally reimbursed for all expenditures. At December 31, 2005 and 2004, the Fund owed the Company \$47,494 and \$37,907, respectively. This fund is maintained in a separate cash account and is not an asset of the Company.

The Company entered into an office lease agreement on December 23, 2004 with a company owned one hundred percent by the shareholder. The term of this lease is sixty months commencing on May 1, 2005 and expiring April 30, 2010. The rent for the premises is \$368.580, payable in equal monthly installments of \$6,143.

#### NOTE C - CERTIFICATE OF DEPOSIT

The Company held a certificate of deposit at December 31, 2005 and 2004; the balance was \$118,161 and \$116,183, respectively. This certificate will mature on June 17, 2006 and bears a 2.9% variable interest rate, with penalties for early withdrawal. Any penalty for early withdrawal would not have a material effect on the financial statements.

#### NOTE D - REVOLVING LINE OF CREDIT

The Company has a \$100,000 revolving line of credit, of which all was unused at December 31, 2005. The credit line is secured by accounts receivable.

DIPPIN' DOTS FRANCHISING, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
December 31, 2005 and 2004

## NOTE E - PROPERTY AND EQUIPMENT

The following amounts comprise the balance of property and equipment at December 31, 2005 and 2004:

	2005	2004
Office equipment	\$ 155,729	\$ 80,339
Store equipment and furnishings	77,350	45.804
Leasehold improvements	145,720	90,558
Vehicles	78,759	63,659
	457,558	 280,360
Less accumulated depreciation	(167,050)	(116,788)
	\$ 290,508	\$ 163.572

## NOTE F - LEASING COMMITMENTS

The Company leases retail and office space and equipment. The lease maturities vary with the latest maturing in 2010.

Future minimum lease payments under long-term non-cancelable operating leases at December 31, 2005 are as follows:

Year Ended	
December 31.	
2006	\$ 204,311
2007	149,526
2008	\$ 125,612
2009	\$ 99,337
2010	\$ 26,096

Retail outlet space also provides for sales percentage rents in addition to minimum rent amounts.

## NOTE G - CONCENTRATION OF CREDIT RISK

The Company has concentrated its credit risk for cash by maintaining deposits in a bank which may at times exceed amounts covered by insurance provided by the U.S. Federal Deposit Insurance Corporation (FDIC). The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

### NOTE H - 401(k) PROFIT SHARING PLAN

The Company has a defined contribution plan covering substantially all employees. Eligibility is based on twelve months of service with 1,000 hours worked and attainment of age 21. The Plan permits employees to set aside money on a pre-tax basis. Profit sharing and matching contributions are at the discretion of the Company. The Company matched 6% for employees whose deferral was 10% or more with the remaining employees receiving 65% of their salary deferral up to 6%. Matching contributions for 2005 and 2004 totaled \$44,120 and \$34,260 respectively.



Certified Public Accountants and Consultants

#### AUDITOR'S CONSENT

As independent public accountants, we hereby consent to the use of our report (audited financial statements as of December 31, 2004) dated February 11, 2005, included in and made part of the franchise application and to include it in the UFOC of Dippin' Dots Franchising. Inc. filed with the appropriate state authorities in the states requiring registration of the offer of franchises.

Molly W. Hythe, CPA Blythe & Associates, PSC

Paducah, Kentucky February 11, 2005

## DIPPIN' DOTS FRANCHISING, INC.

## FINANCIAL STATEMENTS

For the Years Ended December 31, 2004 & 2003

## TABLE OF CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Balance Sheets	2
Income Statements	3
Statements of Changes in Stockholder's Equity	4
Statements of Cash Flows	5
NOTES TO FINANCIAL STATEMENTS	6



Certified Public Accountants and Consultants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Dippin' Dots Franchising, Inc. Paducah, Kentucky

We have audited the accompanying balance sheets of Dippin' Dots Franchising, Inc. (an S corporation) as of December 31, 2004 and 2003, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dippin' Dots Franchising. Inc. as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

February 11, 2005

Bythe & associated

## DIPPIN' DOTS FRANCHISING, INC. BALANCE SHEETS December 31, 2004 and 2003

	2004		2004 200	
ASSETS				
CURRENT ASSETS				
Cash on hand	\$	10,263	\$	7,080
Cash in bank		312,269		136,894
Certificate of deposit		116,183		115,090
Accounts receivable, trade		89,855		59,419
Miscellaneous receivable		441		1,509
Miscellaneous receivable, related party		194,550		21,318
Inventory		6,429		4,707
Prepaid expense		<u>27.407</u>		11,467
TOTAL CURRENT ASSETS		757,397		357,484
PROPERTY AND EQUIPMENT, NET		163,572		172,567
OTHER ASSETS		11.245		17.583
	<u>\$</u>	932.214	<u>\$</u>	547.634
LIABILITIES AND STOCKHOLDER'S EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	25,944	\$	36,449
Accounts payable, related party		45,200		80,915
Accrued liabilities		112,299		86,791
Unearned revenue		91,800		0
TOTAL CURRENT LIABILITIES		275,243		204,155
STOCKHOLDER'S EQUITY				
Common stock, 1,000 shares authorized				
100 shares issued and outstanding		1,000		1,000
Additional paid-in-capital		199,000		199,000
Retained earnings		<u>456.971</u>		143.479
		656. <u>971</u>		<u>343.479</u>
	<u>\$</u>	932.214	\$	<u>547.634</u>

## DIPPIN' DOTS FRANCHISING, INC. INCOME STATEMENTS For the Years Ended December 31, 2004 and 2003

		2004	2003
REVENUES			
Royalties		\$ 1,900,019	\$ 1,122,192
Franchise and transfer fees		607,379	396,050
Retail sales		221,874	223,720
Management service income		0	<u>255,693</u>
<b>2.2</b>		2,729,272	1,997,655
OPERATING EXPENSES		.05 (33	105 214
Retail sales expenses		195,633	185,314
Wages		1,174,633	1,015,074
Management fees		0	29,224
Employee benefits		144,999	119,551
Contract labor		40,500	32,750 31,630
Insurance		26,384	103,602
Travel		156,482	112,638
Marketing		193,103	28,919
Printing and supplies		44,053 92,845	88,909
Professional fees		13,085	10,598
Taxes and licenses		46,790	31,652
Depreciation		5,084	7,446
Repairs and maintenance		101,529	84,391
Rents	•	3,647	3,647
Leases		2.619	3,000
Dues and subscriptions		10,510	4.869
Utilities		13,861	0
Design and development		4.425	0
Regional meeting expense		27.283	2.116
Administrative		2,297,465	1,895,330
	INCOME FROM OPERATIONS	431,807	102,325
OTHER INCOME (EXPENSE)		. 500	1.066
Interest income		1,582	1,966 (170)
Interest expense		(647)	(170)
Miscellaneous		(386) 549	1.785
	NET INCOME	<u>\$ 432.356</u>	\$ 104.110

## DIPPIN' DOTS FRANCHISING, INC. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY For the Years Ended December 31, 2004 and 2003

			2004		2003
COMMON STOCK 1,000 shares authorized, 100 s	hares issued	<u>\$</u>	1.000	\$	1,000
ADDITIONAL PAID-IN CAPIT	AL	\$	199.000	\$	199.000
RETAINED EARNINGS  Balance at beginning of year  Net income for the year  Distributions		\$	143,479 432,356 (118,864)	\$	139,369 104,110 (100,000)
Balance at end of year		<u>Ş</u>	456.971	<u>\$</u>	143.479
	TOTAL STOCKHOLDER'S EQUITY	\$	656.971	<u>s</u>	343,479

## DIPPIN' DOTS FRANCHISING, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2004 and 2003

		2004		2003
CASH FLOWS FROM OPERATING ACTIVITIES	_	100.056	т.	104 110
Net income	\$	432,356	\$	104,110
Adjustments to reconcile net income to net cash provided				
by operating activities:		46,790		31,653
Depreciation		40,750		21,000
(Increase) decrease in:		(30,436)		(40,956)
Accounts receivable, trade		1,068		(1,509)
Miscellaneous receivable		(173.232)		19.227
Miscellaneous receivables, related party		(15,940)		(2,644)
Prepaid expenses		(1,722)		(810)
Inventory		6,338		O O
Other asset		(1,093)		(1.505)
Other current asset		(2,000)		,
Increase (decrease) in:		(10,507)		16,303
Accounts payable		25,511		44,202
Accrued liabilities		91,800		0
Unearned revenue		<u>(35.715</u> )		(103.028)
Accounts payable, related party				
NET CASH PROVI	DED (USED) BY			
OPERATIN	G ACTIVITIES	335,218		65,043
CASH FLOWS FROM INVESTING ACTIVITIES  Purchases of property and equipment  Return of deposit	-	(37,796) 0		(116,519) 3,000
NET CASH PROVI	DED (USED) BY			
INVESTI	NG ACTIVITIES _	(37,796)	_	<u>(113.519</u> )
CASH FLOWS FROM FINANCING ACTIVITIES				
Distributions to stockholder	_	(118.8 <u>64</u> )	_	0
NET CASH PROVI FINANCI	DED (USED) BY NG ACTIVITIES	(118,864)	_	0
Net increase (decrease) in cash and equivalents		178,558		(48,476)
Cash and equivalents at beginning of year	-	<u>143.974</u>	_	<u>192,450</u>
CASH AND CASH EQUIVALENTS AT END OF YE	AR	322,532	<u>\$</u>	143.974
SUPPLEMENTAL DISCLOSURE				
Interest expense		<u>s 647</u>	<u>s</u>	170
mitorest exposite				

DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2004 and 2003

## NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Dippin' Dots Franchising, Inc. (the Company) is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### **Entity**

Dippin' Dots Franchising, Inc. was incorporated March 30, 1999 in the Commonwealth of Kentucky. The Company is in the business of franchising a system for the sale of novelty ice cream, yogurt and flavored ice with trademarks licensed by the Company.

The Company also operates one retail outlet store on a permanent basis. Other retail outlets that become available for resale are operated on a temporary basis until sold.

#### Accounting Method

The Company maintains its books and these financial statements are presented on the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents include all highly liquid debt instruments purchased with maturities of three months or less.

#### Inventory

Inventory is stated at lower of cost or market, with cost determined by the first-in first-out method.

#### Depreciation

The Company's equipment and leasehold improvements are depreciated using the straight-line method, with estimated useful lives of 10 years for leasehold improvements, and 5 to 7 years for equipment.

#### Income Tax Status

The Company, with the consent of its shareholder, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) December 31, 2004 and 2003

#### Advertising

The Company expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising takes place. Advertising expense for the years ended December 31, 2004 and 2003 was \$193,103 and \$112.638 respectively.

## NOTE B - RELATED PARTY TRANSACTIONS

The Company participated in related party transactions with Dippin' Dots, Inc. The Company shareholder is the majority shareholder of Dippin' Dots, Inc. Dippin' Dots, Inc. has granted to the Company an exclusive license, with the right to sublicense, to use trademarks, trade names, service marks, logos, designs and other intellectual property.

During the years ended December 31, 2004 and 2003, the Company purchased inventory, equipment and paid certain expenses to Dippin' Dots, Inc. totaling \$275,670 and \$199,194, respectively. These expenses included wage and benefit reimbursement, management fees and retail sales expenses. At December 31, 2004 Dippin' Dots, Inc. owed the Company \$149,876 and at December 31, 2003 the Company owed Dippin' Dots, Inc. \$57,635.

The Company provides accounting services for three related purposes:

- The Company maintains a separate checking account for gift certificates purchased and redeemed at Franchise stores. The amount held at December 31, 2004 and 2003 was \$18,223 and \$16,423, respectively.
- 2) The Company also provides accounting services for Dippin' Dots Franchising Council, a separate entity managed by the Company's franchisees. In 2004 and 2003, the Company paid \$15,100 and \$13,134 for the Council's expenses. At December 31, 2004 and 2003, the Company held \$19,400 and \$18,893 in Council dues to be used for future Council expenses.
- 3) The Company administers Dippin' Dots Franchising, Inc. Advertising Fund. It collects revenues and pays expenses for the fund and is totally reimbursed for all expenditures. At December 31, 2004 and 2003, the Fund owed the Company \$37,907 and \$33,394, respectively. This fund is maintained in a separate cash account and is not an asset of the Company.

The Company entered into an office lease agreement on December 23, 2004 with a company owned twenty percent by the shareholder. The term of this lease is sixty months commencing on May 1, 2005 and expiring April 30, 2010. The rent for the premises is \$327,600, payable in equal monthly installments of \$5,460.

During 2004 and 2003, \$8,417 and \$5,791 were paid in consulting fees to a company owned by the spouse of the Company's manager.

## NOTE C - CERTIFICATE OF DEPOSIT

The Company held a certificate of deposit at December 31, 2004 and 2003; the balance was \$116,183 and \$115,090, respectively. This certificate will mature on June 17, 2005 and bears a 1.35% variable interest rate, with penalties for early withdrawal. Any penalty for early withdrawal would not have a material effect on the financial statements.

### DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) December 31, 2004 and 2003

## NOTE D - PROPERTY AND EQUIPMENT

The following amounts comprise the balance of property and equipment at December 31, 2004 and 2003:

2004		2003		
Office equipment	\$	80,339	-\$	69.100
Store equipment and furnishings		45,804		35.973
Leasehold improvements		90,558		88.143
Vehicles		63,659		49,349
		280,360		242,565
Less accumulated depreciation		(116,788)		(69.998)
	\$	163,572	\$	172,567

### NOTE E - LEASING COMMITMENTS

The Company leases retail and office space and equipment. The lease maturities vary with the latest maturing in 2010.

Future minimum lease payments under long-term non-cancelable operating leases at December 31, 2004 are as follows:

December 31.	
2005	\$ 226,203
2006	\$ 158,623
2007	\$ 144,930
2008	\$ 123,270
2009	\$ 93,388
2010	\$ 21,840

Retail outlet space also provides for sales percentage rents in addition to minimum rent amounts.

#### NOTE F - CONCENTRATION OF CREDIT RISK

The Company has concentrated its credit risk for cash by maintaining deposits in a bank which may at times exceed amounts covered by insurance provided by the U.S. Federal Deposit Insurance Corporation (FDIC). The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

## NOTE G - 401(k) PROFIT SHARING PLAN

The Company has a defined contribution plan covering substantially all employees. Eligibility is based on twelve months of service with 1,000 hours worked and attainment of age 21. The Plan permits employees to set aside money on a pre-tax basis. Profit sharing and matching contributions are at the discretion of the Company. The Company matched 6% for employees whose deferral was 10% or more with the remaining employees receiving 65% of their salary deferral up to 6%. Matching contributions for 2004 and 2003 totaled \$34,260 and \$27,337, respectively.

### DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) December 31, 2004 and 2003

## NOTE H - REVOLVING LINE OF CREDIT

The Company has a \$100,000 revolving line of credit, of which all was unused at December 31, 2004. The credit line is secured by accounts receivable.

## NOTE I - FINANCIAL STATEMENT PRESENTATION

Certain amounts in the 2003 financial statements have been reclassified to conform to the 2004 presentation.



Certified Public Accountants and Consultants

#### AUDITOR'S CONSENT

As independent public accountants, we hereby consent to the use of our report (audited financial statements as of December 31, 2003) dated February 17, 2004, included in and made part of the franchise application and to include it in the UFOC of Dippin' Dots Franchising, Inc.' filed with the appropriate state authorities in the states requiring registration of the offer of franchises.

Moliy W. Bythe, CPA Blythe & Associates, PSC

Paducah, Kentucky February 18, 2004

## DIPPIN' DOTS FRANCHISING, INC.

# FINANCIAL STATEMENTS

For the Years Ended December 31, 2003 and 2002

## TABLE OF CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Balance Sheets	2
Income Statements	3
Statements of Changes in Stockholder's Equity	4
Statements of Cash Flows	5
NOTES TO FINANCIAL STATEMENTS	6



Certified Public Accountants and Consultants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Dippin' Dots Franchising, Inc. Paducah, Kentucky

We have audited the accompanying balance sheets of Dippin' Dots Franchising, Inc. (an S corporation) as of December 31, 2003 and 2002, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dippin' Dots Franchising, Inc. as of December 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

February 17, 2004

Bughe & assuits

## DIPPIN' DOTS FRANCHISING, INC. BALANCE SHEETS

December 31, 2003 and 2002

		2003		2002
ASSETS				
CURRENT ASSETS				
Cash on hand	\$	7,080	\$	2,191
Cash in bank		136,894		190,260
Certificate of deposit		115,090		113,585
Accounts receivable, trade		1,510		Ū
Accounts receivable, related party		80,736		58,2 <i>5</i> 9
Due from stockholder		0		100,000
Inventory		4,707		3,897
Prepaid expense		11.467		8.824
TOTAL CURRENT ASSETS		357,484		477,016
PROPERTY AND EQUIPMENT, NET		172,567		88,448
OTHER ASSETS				
Deposit		0		3,000
Goodwili		1 <u>7.583</u>		17.583
	_	17,583		20.583
	\$	547.634	<u>\$</u>	586.047
LIABILITIES AND STOCK HOLDER'S EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	36,449	\$	20,146
Accounts payable, related party		80,915		183,942
Accrued liabilities		<u>86.791</u>	_	42,590
TOTAL CURRENT LIABILITIES		204,155		246,678
STOCKHOLDER'S EQUITY				
Common stock, 1,000 shares authorized				
100 shares issued and outstanding		1,000		1,000
Additional paid-in-capital		199,000		199,000
Retained earnings		1 <u>43.479</u>		139.369
-	_	<u>343.479</u>	_	339.369
	<u>s</u>	547.634	<u>\$</u>	586,047

# DIPPIN' DOTS FRANCHISING, INC. INCOME STATEMENTS For the Years Ended December 31, 2003 and 2002

		2003	2002
REVENUES			
Royalties		\$ 1,122,192	\$ 1,004,749
Franchise and transfer fees		<b>396,</b> 050	463,150
Retail sales		223,720	191,487
Management service income		<u>255.693</u>	109.003
		1,997,655	1,768,389
OPERATING EXPENSES			
Retail sales expenses		185,314	176,543
Wages		1,015,074	700,187
Management fees		<b>2</b> 9,224	31,820
Management service		0	88,777
Employee benefits		119,551	77,394
Contract labor		32,750	81,500
Insurance		31,630	34,225
Travel		103,602	70.680
Marketing		112,638	129,274
Printing and supplies		28,919	27,128
Professional fees		90 <b>9,38</b>	92,437
Taxes and licenses		10,598	4,681
Depreziation		31,652	22,567
Repairs and maintenance		7, <del>44</del> 6	1,597
Rents		84,391	68,243
Leases		3,647	5,873
Dues and subscriptions		3,000	659
Utilities		4,869	5.847
Administrative		2.116	10,958
		1.895.330	1.630.390
	INCOME FROM OPERATIONS	102,325	137,999
OTHER INCOME (EXPENSE)			
Interest income		1,966	5,328
Interest expense		(170)	0
Gain (loss) on sale of assets		0	(912)
Miscellaneous		(11)	(10.127)
		1.785	(5,711)
	NET INCOME	\$ 104,110	\$ 132.288

# DIPPIN' DOTS FRANCHISING, INC. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY For the Years Ended December 31, 2003 and 2002

			2003		2002
COMMON STOCK 1,000 shares authorized, 100 s	shares issued	<u>s</u>	1.000	<u>\$</u>	1.000
ADDITIONAL PAID-IN CAPIT	TAL	<u>s</u>	199.000	<u>s</u>	199.000
RETAINED EARNINGS  Balance at beginning of year  Net income for the year  Distributions		s _	139,369 104,110 (100.000)	\$	307,081 132,288 (300.000)
Balance at end of year		<u>s</u>	143,479	5	139.369
	TOTAL STOCKHOLDER'S EQUITY	<u>s</u>	343.47 <u>9</u>	<u>S</u>	339.369

## DIPPIN' DOTS FRANCHISING, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2003 and 2002

		2003		2002
CASH FLOWS FROM OPERATING ACTIVITIES			_	
Net income	\$	104,110	\$	132,288
Adjustments to reconcile net income to net cash provided				
by operating activities:				20.005
Depreciation		31,652		28,067
Gain (loss) on disposal of assets		О		912
(Increase) decrease in:				2.022
Accounts receivable		(1,509)		2,032
Accounts receivable, related party		(21,729)		(17,7 <b>67</b> )
Prepaid expenses		(2,644)		(8,327)
Inventory.		(810)		(811)
Royalty receivable		0		(18,463)
Other current asset		(1.505)		(2,232)
Increase (decrease) in:				14262
Accounts payable		16,303		14,363
Accrued liabilities		44,202		(20,992) 89,730
Accounts payable, related party		(103.028)	_	69.720
NET CASH PROVIDED (USED) BY				
OPERATINGACTIVITIES		65,042		198,800
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of property and e quipment		(116,519)		(30,607)
Loans made		0		(100,000)
Return of deposit		3,000		0
Proceeds from the sale of property and equipment	_	0		<u>350</u>
NET CASH PROVIDED (USED) BY				
INVESTINGACTIVITIES	_	(113.519)	_	(130.257)
CASH FLOWS FROM FIN ANCING ACTIVITIES		0		(300.000)
Distributions to stockholder	_			-
NET CASH PROVIDED (USED) BY				
FINANCING ACTIVITIES	_	0		(300.000)
		(48,477)		(231,457)
Net increase (decrease) in cash and equivalents		(117,717)		(,
Cash and equivalents at beginning of year	-	192.451	-	423.908
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>s</u>	143.974	<u>s</u>	192.451

DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Dippin' Dots Franchising, Inc. (the Company) is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### Entity

Dippin' Dots Franchising, Inc. was incorporated March 30, 1999 in the Commonwealth of Kentucky. The Company is in the business of franchising a system for the sale of novelty ice cream, yogun and flavored ice with trademarks licensed by the Company.

The Company also operates one retail outlet store on a permanent basis. Other retail outlets that become available for resale are operated on a temporary basis until sold.

#### Accounting Method

The Company maintains its books and these financial statement are presented on the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents include all highly liquid debt instruments purchased with maturities of three months or less.

#### Inventory

Inventory is stated at lower of cost or market, with cost determined by the first-in, first-out method. Inventory on hand at retail locations for the years ended December 31, 2003 and 2002 was \$4,707 and \$3,897, respectively.

#### Depreciation

The Company's equipment and leasehold improvements are depreciated using the straight-line method, with estimated useful lives of 10 years for leasehold improvements, and 5 to 7 years for equipment.

#### Income Tax Status

The Company, with the consent of its shareholder, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

DIPPIN' DOTS FRANCHISING, INC.
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2003 AND 2002

#### Goodwill

Goodwill is the excess of the adoption cost of an acquired entity over the fair value of the identifiable net assets acquired. Prior to the adoption of SFAS No. 142 on January 1, 2002, the Company amortized goodwill over estimated useful life. Subsequent to the adoption of SFAS No. 142, the Company no longer amortizes goodwill.

#### Advertising

The Company expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising takes place. Advertising expense for the years ended December 31, 2003 and 2002 was \$112,638 and \$129,274, respectively.

#### NOTE B - RELATED PARTY TRANSACTIONS

The Company participated in related party transactions with Dippin' Dots, Inc. The Company shareholder is the majority shareholder of Dippin' Dots, Inc. Dippin' Dots, Inc. has granted to the Company an exclusive license, with the right to sublicense, to use trademarks, trade names, service marks, logos, designs and other intellectual property.

During the years ended December 31, 2003 and 2002, the Company purchased inventory, equipment and paid certain expenses to Dippin' Dots, Inc. totaling \$199,194 and \$142,747, respectively. These expenses included wage and benefit reimbursement, marriagement fees and retail sales expenses. At December 31, 2003, the Company owed Dippin' Dots, Inc. \$45,599.

The Company provides accounting services for three related purposes. The Company maintains a separate checking account for gift certificates purchased and redeemed at Franchise stores. The amount held at December 31, 2003 and 2002 was \$16,423 and \$10,139, respectively.

The Company also provides accounting services for Dippin' Dots Franchising Council, a separate entity managed by the Company's franchisees. In 2003 and 2002, the Company paid \$13,134 and \$5,975 for the Council's expenses. At December 31, 2003, the Company held \$18,893 in Council dues to be used for future Council expenses.

The Company administers Dippin' Dots Franchising, Inc. Advertising Fund. It collects revenues and pays expenses for the fund and is totally reimbursed for all expenditures. At December 31, 2003 and 2002, the Fund owed the Company \$33,354 and \$39,796, respectively.

During 2003, \$5,791 was paid in consulting fees to a company owned by the spouse of the Company's manager.

#### NOTE C - CERTIFICATE OF DEPOSIT

The Company held a certificate of deposit at December 31, 2003 and 2002, the balance was \$115,090 and \$113,585, respectively. This certificate will mature on June 17, 2004 and bears a .85% variable interest rate, with penalties for early withdrawal. Any penalty for early withdrawal would not have a material effect on the financial statements.

DIPPIN' DOTS FRANCHISING, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2003 AND 2002

## NOTE D - PROPERTY AND EQUIPMENT

The following amounts comprise the balance of property and equipment at December 31, 2003 and 2002:

		2003	2002
Office equipment	<u> </u>	69,100	\$ 42,091
Store equipment and furnishings		35,973	35,973
Leasehold improvements		88,143	41,982
Vehicles		49.349	10,080
, old 0101		242,565	130,126
Less accumulated depreciation		(69.998)	(41.678)
200 400411111111111111111111111111111111	\$	172.567	\$ 88.448

The company had idle assets at December 31, 2003 with a net book value of \$7,750.

#### NOTE E - LEASING COMMITMENTS

The Company leases retail and office space and equipment. The lease maturities vary with the latest maturing in 2007. Rental expense under operating leases totaled \$92,708 and \$68,243 for the years ended December 31, 2003 and 2002.

Future minimum lease payments under long-term non-cancelable operating leases at December 31, 2003 are as follows:

December 31.		
2004	S	105,248
2005	\$	89,656
2006	\$	44,302
2007	\$	28,143

Retail outlet space also provides for sales percentage rents in addition to minimum rent amounts.

## NOTE F - CONCENTRATION OF CREDIT RISK

The Company maintains its cash balance in two financial institutions. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 2003, the Company's uninsured cash balance totaled \$150.865.

## NOTE G - 401(k) PROFIT SHARING PLAN

The Company has a defined contribution plan covering substantially all employees. Eligibility is based on twelve months of service with 1,000 hours worked and attainment of age 21. The Plan permits employees to set aside money on a pre-tax basis. Profit sharing and matching contributions are at the discretion of the Company. In 2003, the Company matched 6% for employees whose deferral was 10% or more with the remaining employees receiving 65% of their salary deferral up to 6%. Matching contributions for 2003 and 2002 totaled \$27,337 and \$21,105, respectively.

DIPPIN' DOTS FRANCEISING, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2003 AND 2002

## NOTE H - REVOLVING LINE OF CREDIT

The Company has a \$100,000 revolving line of credit, of which all was unused at December 31, 2003. The credit line is secured by accounts receivable.

# NOTE I - SUPPLEMENTAL DISCLOSURES REGARDING CASH FLOWS

During the year ended December 31, 2003 the Company paid interest of \$170.

The Company had the following non-cash investing and financing activities which impacted the financial statements as of December 31, 2003:

During 2003, the Company sold equipment to Dippin' Dots, Inc. for \$748. This was financed through a receivable.

In December 2002, the Company loaned its shareholder \$100,000 through an unsecured note payable. In 2003, the shareholder applied a \$100,000 Company dividend toward the note payable.