(A California S Corporation) Oakhurst, California

FINANCIAL STATEMENTS

and

INDEPENDENT AUDITOR'S REPORT

For the year ended December 31, 2005

PIZZA FACTORY, INC. FINANCIAL STATEMENTS

For the year ended December 31, 2005

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CERTIFIED PUBLIC ACCOUNTANTS
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

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INDEPENDENT AUDITOR'S REPORT

January 25, 2006

To the Board of Directors and Stockholders Pizza Factory, Inc. Oakhurst, California.

We have audited the accompanying balance sheet of Pizza Factory, Inc. (an S Corporation) as of December 31, 2005, and the related statements of income, retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pizza Factory, Inc. as of December 31, 2005, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Dunn, Tethries, Heving a Wong UP

Dunn, Jeffries, Hering & Wong, LLP Certified Public Accountants

Balance Sheet December 31, 2005

<u>ASSETS</u>	Franchise Operations	Advertising <u>Trust</u>	Total_
CURRENT ASSETS Cash Accounts receivable Current portion of notes receivable Payroll taxes receivable	\$ 752,850 78,356 134,128 12	\$ 166,654 23,106	\$ 919,504 101,462 134,128
TOTAL CURRENT ASSETS	<u>965,346</u>	189,760	1,155,106
Notes receivable, less current portion Property and equipment, net	78,504 134,983	848	79,352 134,983
	213,487	848	214,335
TOTAL ASSETS	<u>\$ 1,178,833</u>	<u>\$ 190,608</u>	<u>\$ 1,369,441</u>
LIABILITIES AND STOCKHOLDERS' EQUI	<u>TY</u>		
CURRENT LIABILITIES			
Accounts payable	28,956	22,498	51,454
Accounts payable – officer	32,858		32,858
Current maturities of long term debt	131,604		131,604
Unearned revenue		168,110	168,110
Sales tax payable	1,418		. 1,418
State taxes payable	4,943		4,943
TOTAL CURRENT LIABILITIES	199,779	190,608	<u>390,387</u>
LONG TERM DEBT, less current maturities	32,134		32,134
TOTAL LIABILITIES	231,913	190,608	422,521
STOCKHOLDERS' EQUITY Common stock, no par value, 1,000 shares		·	
authorized, 200 shares issued and outstanding Retained Earnings	1,600 <u>945,320</u>		1,600 945,320
TOTAL CTOCYMOL DADA			
TOTAL STOCKHOLDERS' EQUITY	946,920		946,920
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 1,178,833</u>	\$ 190,608	\$ <u>1,369,441</u>

Statement of Income

For the year ended December 31, 2005

· ·	Franchise Operations	Advertising <u>Trust</u>	<u>Eliminations</u>	<u>Total</u>
INCOME:				
Franchise and royalties fees	\$ 2,230,780	\$	\$	\$ 2,230,780
Advertising assessment	Ψ 2,230,700	859,817	•	859,817
Exclusivity contract income	145,053	057,017		145,053
Administrative fees	56,010		(56,010)	0
Market feasibility fees	27,500		(50,010)	27,500
Training fees	55,000			55,000
J				
TOTAL INCOME	2,514,343	<u>859,817</u>	(56,010)	<u>3,318,150</u>
EXPENSES:				
Salaries - Officers	196,800			196,800
Salaries - Office	368,627			368,627
Payroll taxes	47,410			47,410
Administrative fees	•	56,010	(56,010)	0
Advertising and promotion	27,036	798,328	. , ,	825,364
Bad debt	17,136	163		17,299
Bank Charges		18		18
Contributions	350			350
Depreciation	47,119			47,119
Dues and subscriptions	904			904
Insurance	69,335			69,335
Lease expense	6,976			6,976
Legal and accounting	86,520			86,520
Licenses and fees	10,249			10,249
Meals and entertainment	1,802			1,802
Meetings	17,396		•	17,396
Miscellaneous	19,598	1,312		20,910
Office expense	30,523			30,523
Outside service	159,876			159,876
Postage and shipping	19,257			19,257
Rent	42,000			42,000
Repairs and maintenance	31,488			31,488
Staff training	919			919
Storage	2,572	5,067		7,639
Supplies	5,175	149	•	5,324
Telephone	45,852			45,852
Travel and accommodation	71,182			71,182
Utilities	5,468			5,468
TOTAL EXPENSES	1,331,570_	<u>861,047</u>	(56,010)	2,136,607
OTHER INCOME (EXPENSE):				
Gain on sale of assets	25.000	•		25.000
Other income	25,000	150		25,000
Interest income	19,108	150		19,258
Interest meome	17,271	1,080		18,351
interest expense	(10,740)	· ·		(10,740)
INCOME BEFORE TAX	1,233,412		•	1,233,412
INCOME TAX PROVISION	18,416			<u> 18,416</u>
NET INCOME	\$ 1.214.996	\$ 0	\$ 0	\$ 1,214,996
	**************************************	2	Z	<u> </u>

Statement of Retained Earnings
December 31, 2005

	Franchise Operations	Advertising <u>Trust</u>	Retained Earnings Prior to S status	<u>Total</u>
RETAINED EARNINGS, BEGINNING OF YEAR	\$ 762,838	\$	\$ 74,861	\$ 837,699
NET INCOME	1,214,996			1,214,996
Distributions	(1,107,375)	· .		(1,107,375)
RETAINED EARNINGS, END OF YEAR	<u>\$ 870,459</u>	\$	<u>\$ 74,861</u>	<u>\$ 945,320</u>

Statement of Cash Flows For the year ended December 31, 2005

CASH FLOWS FROM OPERATING ACTIVITI	Franchise Operations ES:		ertising rust_	Total
Net_income	\$ 1,214,996	\$	0	\$ 1,214,996
Adjustments to reconcile net income				- 1,017,070
to net cash provided by operating activities:				
Depreciation	47,119			47,119
(Increase) decrease in:	•			
Accounts receivable	(15,149)	(1	,057)	(16,206)
Increase (decrease) in:				•
Accounts payable	8,228	22	,498	30,726
Accrued payroll and payroll taxes Accrued income taxes	(15)			(15)
Sales tax payable	3,527			3,527
Unearned revenue	1,418	(156	. 0245	1,418
Cheanied revenue		(133	.934)	(155,934)
NET CASH PROVIDED BY				
OPERATING ACTIVITIES	_1,260,124_	(134	,493)	1,125,631
CASH FLOWS FROM INVESTING ACTIVITIES	S:			
Collections on notes receivable	37,139			37,139
Additions to notes receivable	(29,000)			(29,000)
Purchase of furniture and equipment	<u>(81,722)</u>			(81,722)
NET CASH USED IN INVESTING ACTIVITIES	(73,583)			(73.583)
CASH FLOWS FROM FINANCING ACTIVITIE	S:	٠		
Payments on line of credit	(9,583)			(9,583)
Proceeds from long term debt	42,426			42,426
Repayments of long term debt	(26,344)			(26,344)
Distributions	(1,107,375)	·		<u>(1,107,375)</u>
NET CAGUITGED IN DINANCING				
NET CASH USED IN FINANCING ACTIVITIES	(1.100.000)			
ACTIVITIES	(1,100,876)			(1,100,876)
INCREASE (DECREASE) IN CASH:	85,665	(134,	,493)	(48,828)
CASH AT BEGINNING OF YEAR	667,185	301	147	968,332
CASH AT END OF YEAR	752,850	166	654	919,504
Interest paid	\$ 10,740		** ! a	\$ 10,740
Income taxes paid	\$ 13,473			\$ 13,473
-			•	<u> </u>

Notes to Financial Statements Year ended December 31, 2005

1 - DESCRIPTION OF ORGANIZATION

Pizza Factory, Inc. (hereinafter "the Company") is a California S corporation incorporated June 3, 1982 for the purpose of franchising pizza and pasta restaurants. There are Pizza Factory restaurants in multiple cities across ten states in the US, and internationally, in China.

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's financial statements have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Revenue Recognition

In accordance with Statement of Financial Standards No. 45, "Accounting for Franchise Fee Revenue," the Company recognizes initial fees as income when substantially all significant services to be provided by the Company have been performed. Continuing service fee or royalties are recognized as income when earned.

In addition, each franchisee is assessed fees that are primarily used to cover advertising expenses on behalf of franchisees. These funds are accounted for separately, and have been designated as "Advertising Trust" activity on these financial statements. Assessments collected in excess of expenses incurred are classified as unearned revenue.

Bad debt expense is recorded using the reserve method, and is based on management's periodic assessment of the age of accounts, recent payment history, and other factors. Management believes no reserve is necessary at this time.

Property and Equipment and Depreciation

Property and equipment are stated at cost, with depreciation computed using the straight-line method over a five to seven year life. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to income as incurred; significant renewals and betterments are capitalized.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements Year ended December 31, 2005

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

Tax Status

The Company, with the consent of it shareholders, has elected, under the Internal Revenue Code, to be treated as an S Corporation. In lieu of federal income taxes, the shareholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision for federal income taxes has been included in these financial statements. California law generally conforms to federal law except for a 1½% tax imposed on S-Corporation's earnings. The Company is subject to taxes in other states. Deferred income taxes have not been recognized in these financial statements, as the amount of deferred taxes is not considered material.

3 - NOTES RECEIVABLE

Notes receivable consists of:

6% secured promissory note with a franchisee, \$600 payable monthly, due January 15, 2007	\$	7,039
6% promissory note with a franchisee, \$200 payable monthly, due March 2008		4,456
Non-interest bearing, secured promissory note with a franchisee, payable monthly, due on demand		7,805
Non-interest bearing, secured promissory note with a franchisee, to be repaid in three months, due March 31, 2006		4,000
8% secured promissory note with a franchisee, \$293 payable monthly, due June 15, 2009		30,397
10% secured promissory note with a franchisee, \$689 payable monthly, due May 1, 2006	٠	3,352
5% secured promissory note with a franchisee, \$495 payable monthly, due December, 2006		81,453
Sub-total	1	138,502

NOTES RECEIVABLE (cont.)

Balance carried forward:	\$ 138,502
6% secured promissory note with a franchisee, \$100 payable monthly, due August 15, 2007	3,759
Non-interest bearing, secured promissory note with a franchisee, \$200 payable monthly, due November 2007	7,000
6% secured promissory note with a franchisee, \$271 payable monthly, due December 15, 2006	11,312
6% secured promissory note with a franchisee, \$200 payable monthly, due September 15, 2007	23,915
6% secured promissory note with a franchisee, \$222 payable monthly, due November 2006	2,575
8% secured promissory note with a franchisee, \$125 payable monthly, due May 15, 2007	3,150
7% secured promissory note with a franchisee, \$200 payable monthly, due July 20, 2008	19,406
Promissory notes with franchisees, payable monthly, due on demand	3,013
	212,632
Less: current portion of notes receivable	(134,128)
Notes receivable, less current portion	<u>\$ 78,504</u>

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Notes to Financial Statements Year ended December 31, 2005

4 - PROPERTY AND EQUIPMENT

A summary of property and equipment is as follows. (Please refer to Note 2 regarding capitalization and depreciation).

,	Asset <u>Lives</u>	Franchise Operations	Advertising <u>Trust</u>	Total
Leasehold improvements Machinery and equipment Furniture and fixtures Vehicles	5-7 yrs 7 yrs 5 yrs	\$ 6,234 120,567 14,369 265,075 406,245	\$ 18,470 ————————————————————————————————————	\$ 6,234 139,037 14,369 265,075 424,715
Less: accumulated depreciation	ı	(271,263)	(18,470)	(289,733)
		<u>\$ 134,982</u>	<u>\$ 0</u>	<u>\$ 134,982</u>

Depreciation charged to income was \$47,119 for the year ended December 31, 2005.

5 - INITIAL FRANCHISE FEES

Initial franchise, feasibility, and training fees recognized for the year ended December 31, 2005 total \$404,500.

Notes to Financial Statements Year ended December 31, 2005

6 - LONG-TERM DEBT

Long-Term debt consists of the following:

6.25% \$300,000 line of credit with Yosemite Bank, expiring June 5, 2006	\$ 112,576
6.055% note payable to American Honda Finance, payable \$683 a month; due November 27, 2008	21,854
6% note payable to Yosemite Bank, payable \$351 a month; due October 15,2009	14,394
6.75% note payable to Yosemite Bank, Payable \$394 a month; due February 15, 2008	9,514
3.59% note payable to Chase Manhattan, payable \$369 a month; due March 28, 2007	5,400 163,738
Less: current maturities	(131,604)
Long -term debt, less current maturities	\$ 32,134

Maturities of long term debt as of December 31, by year and in the aggregate, for debt obligations with initial or remaining terms in excess of one year are as follows:

2006		\$131,604
2007		16,772
2008		11,948
2009	•	3,414
	•	\$163 <u>,7</u> 38

Notes to Financial Statements Year ended December 31, 2005

7- LEASES

The Company leases certain vehicles and equipment under non-cancelable operating leases that expire in 2006.

Future minimum lease payments as of December 31, 2005, by year and in the aggregate, under non-cancelable operating leases with initial or remaining terms in excess of one year are as follows:

2006

\$ 3,799

\$ 3,799

Related rental expense for the operating leases for the twelve months ended December 31, 2005 was \$6,976.

8 - RELATED PARTY TRANSACTIONS

The Company leases its corporate office from its shareholders on a month to month basis. The Lessor is responsible for such executory costs as insurance, repairs and maintenance and taxes. Rent expense for the year ended December 31, 2005 was \$42,000.

As of December 31, 2005, the Company owed a shareholder \$32,858 for payments made on behalf of the Company for two vehicles.

9 - CONCENTRATION OF CREDIT RISK

The Company is subject to credit risks with respect to cash and cash investments held in financial institutions in amounts in excess of the federally insured limit. As of December 31, 2005, the Company held uninsured bank balances totaling approximately \$819,504.

(A California S Corporation) Oakhurst, California

FINANCIAL STATEMENTS

and

INDEPENDENT AUDITOR'S REPORT

For the year ended December 31, 2004

PIZZA FACTORY, INC. FINANCIAL STATEMENTS For the year ended December 31, 2004

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INDEPENDENT AUDITOR'S REPORT

January 25, 2005

To the Board of Directors and Stockholders Pizza Factory, Inc. Oakhurst, California.

We have audited the accompanying balance sheet of Pizza Factory, Inc. (an S Corporation) as of December 31, 2004, and the related statements of income, retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pizza Factory, Inc. as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

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Dunn, Jeffries & Hering, LLP Certified Public Accountants

PIZZA FACTORY, INC.
Balance Sheet
December 31, 2004

	Franchise <u>Operations</u>	Advertising <u>Trust</u>	<u>Total</u>
<u>ASSETS</u>			
CURRENT ASSETS Cash Accounts receivable Current portion of notes receivable	\$ 667,185 63,207 46,075	\$ 301,147 22,049	\$ 968,332 85,256 46,075
TOTAL CURRENT ASSETS	<u>776,467</u>	323,196	1,099,663
Notes receivable, less current portion Property and equipment, net	174,696 100,380	848	175,544 100,380
	<u>275,076</u>	848	<u>275,924</u>
TOTAL ASSETS	<u>\$ 1,051,543</u>	<u>\$ 324,044</u>	<u>\$ 1,375,587</u>
LIABILITIES AND STOCKHOLDERS' EQUIT	<u>'Y</u>		·
CURRENT LIABILITIES Accounts payable Accounts payable – officer Current maturities of long term debt Unearned revenue State taxes payable	20,731 32,858 15,318	324,044	20,731 32,858 15,318 324,044
TOTAL CURRENT LIABILITIES	70,323	324,044	394,367
LONG TERM DEBT, less current maturities	<u> 141,921</u>	· · · · · · · · · · · · · · · · · · ·	141,921
TOTAL LIABILITIES	212,244	324,044	536,288
STOCKHOLDERS' EQUITY Common stock, no par value, 1,000 shares authorized, 200 shares issued and outstanding Retained Earnings	1,600 837,699		1,600 837,699
TOTAL STOCKHOLDERS' EQUITY	839,299		839,299
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 1,051,543</u>	<u>\$ 324,044</u>	<u>\$ 1,375,587</u>

Statement of Income
For the year ended December 31, 2004

•				
•	Franchis e	Advertising		•
	Operations	_Trust_	Eliminations	<u>Total</u>
•	Operations		 .	
~~~~~				
INCOME:	e 1 000 115	\$	\$	\$ 1,882,115
Franchise and royalties fees	\$ 1,882,115		. •	554,877
Advertising assessment		554,877		133,346
Exclusivity contract income	133,346		(FC 010) .	0
Administrative fees	56,010		(56,010)	=
Market feasibility fees	80,000		,	80,000
Training fees	49.250			49,250
Hainmg roos	<del></del>	<del></del>		
TOTAL INCOME	2,200,721_	<u> </u>	(56,010)	2,699,588
EXPENSES:				
Salaries - Officers	196,800			196,800
	333,265			333,265
Salaries - Office	41,882			. 41,882
Payroll taxes	41,002	56,010	(56,010)	0
Administrative fees	20.240	488,302	(00,000)	516,550
Advertising and promotion	28,248			117,880
Bad debt	110,466	7,414	•	900
Contributions	900		•	52,870
Depreciation	52,870			489
Dues and subscriptions	489			
Insurance	64,171	•		64,171
Lease expense	6,975			6,975
Legal and accounting	76,735			76,735
Licenses and fees	7,758	•		7,758
Meals and entertainment	4,561			4,561
	21,193			21,193
Meetings	87,976			87,976
Miscellaneous		,		32,472
Office expense	32,472			104,898
Outside service	104,898			18,402
Postage and shipping	18,402		•	42,000
. Rent	42,000			6,375
Repairs and maintenance	6,375	•		4,236
Staff training	4,236	,		6,508
Storage	2,383	4,125		
Supplies	2,871	141		3,012
Telephone	43,909			43,909
Travel and accommodation	59,847			59,847
Utilities	6,048		<del></del>	6,048
	•	•		1 050 010
TOTAL EXPENSES	1,357,730	555,992	(56,010)	<u>1,857,712</u>
OTHER INCOME (EXPENSE):	-			•
Gain on sale of assets	7,168	•		7,168
Other income	615.			615
	16,175	1,115		17,290
Interest income	(9,099)	, ,,,,,,,,		(9,099)
Interest expense	<del></del>			857,850
INCOME BEFORE TAX	857,850			
INCOME TAX PROVISION	13,036	···-		13,036
NET INCOME	<u>\$ 844,814</u>	<u>\$0</u>	<u>\$</u>	<u>\$ 844,814</u>
•		•		• •

#### Statement of Retained Earnings December 31, 2004

·	Franchise Operations	Advertising Trust	Retained Earning Prior to S status	s <u>Total</u>
RETAINED EARNINGS, BEGINNING OF YEAR	\$ 868,024	\$	\$ 74,861	\$ 942,885
NET INCOME	844,814		,	844,814
Distributions	(950,000)			(950,000)
RETAINED EARNINGS, END OF YEAR	<u>\$ 762,838</u>	\$	<u>\$ 74,861</u>	<u>\$ 837,699</u>

### Statement of Cash Flows

For the year ended December 31, 2004

		•	•
	Frenchise	Advertisi	1ġ
	Operations	Trust	
CASH FLOWS FROM OPERATING ACTIVITY			
COMPARATION STRUCTURE OF MECHANICAL PROPERTY AND			•
Net income	\$ 844,814	\$ (	\$ 844,814
Adjustments to reconcile net income			
to net cash provided by operating activities:	•		
Depreciation	52,870		52,870
(Increase) decrease in:	•		
Accounts receivable	7,745	673	8,418
Prepaid taxes	1,519		1,519
Other assets	12,792		12,792
Increase (decrease) in:			
Accounts payable	3,961		3,961
Accounts payable – officer	17,939		17,939
Accrued payroll and payroll taxes	(88)		(88)
Accrued income taxes	1,416		1,416
Unearned revenue	± ₅ ⊤£U	5,821	
Onemied toverde	· · · · · · · · · · · · · · · · · · ·		
NET CASH PROVIDED BY			•
OPERATING ACTIVITIES	942,968	6,494	949,462
. OI EMAILING ACTIVITIES			
CASH FLOWS FROM INVESTING ACTIVITIES	S:	•	
	, -		
Collections on notes receivable	119,345		119,345
Additions to notes receivable	(58,557)	•	(58,557)
Purchase of furniture and equipment	(61,735)	•	(61,735)
Sale of furniture and equipment	14,832		14.832
		•	:
NET CASH USED IN INVESTING			
ACTIVITIES	13,885		13.885
A DO THE PERSON BERNAMENT		***	· · · · · · · · · · · · · · · · · · ·
CASH FLOWS FROM FINANCING ACTIVITIES	S:		
Payments on line of credit	(11,171)		(11,171)
Proceeds from long term debt	12,638		12,638
Repayments of long term debt	(27,032)		(27,032)
Distributions	(950.000)		(950,000)
·			•
NET CASH USED IN FINANCING	_	·	
ACTIVITIES	<u>(975.565)</u>		(975,565)
•			•
INCREASE (DECREASE) IN CASH:	(18,712)	6,494	(12,218)
,			
CASH AT BEGINNING OF YEAR	685.897	294.653	980,550
CASH AT END OF YEAR	667.185	301.147_	<u>968.332</u>
Interest paid	\$ 9.099		\$ 9.099
Income taxes paid	\$ 10.102	,	S 10,102
· .			

Notes to Financial Statements Year ended December 31, 2004

#### 1- DESCRIPTION OF ORGANIZATION

Pizza Factory, Inc. (hereinaster "the Company") is a California S corporation incorporated June 3, 1982 for the purpose of franchising pizza and pasta restaurants. There are Pizza Factory restaurants in multiple cities across eight states in the US, and internationally, in China.

#### 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's financial statements have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Revenue Recognition

In accordance with Statement of Financial Standards No. 45, "Accounting for Franchise Fee Revenue," the Company recognizes initial fees as income when substantially all significant services to be provided by the Company have been performed. Continuing service fee or royalties are recognized as income when earned.

In addition, each franchisee is assessed fees that are primarily used to cover advertising expenses on behalf of franchisees. These funds are accounted for separately, and have been designated as "Advertising Trust" activity on these financial statements. Assessments collected in excess of expenses incurred are classified as unearned revenue.

Bad debt expense is recorded using the reserve method, and is based on management's periodic assessment of the age of accounts, recent payment history, and other factors. Management believes no reserve is necessary at this time.

Property and Equipment and Depreciation

Property and equipment are stated at cost, with depreciation computed using the straight-line method over a five to seven year life. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to income as incurred; significant renewals and betterments are capitalized.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### Tax Status

The Company, with the consent of it shareholders, has elected, under the Internal Revenue Code, to be treated as an S Corporation. In lieu of federal income taxes, the shareholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision for federal income taxes has been included in these financial statements. California law generally conforms to federal law except for a 1½% tax imposed on S-Corporation's earnings. The Company is subject to taxes in other states. Deferred income taxes have not been recognized in these financial statements, as the amount of deferred taxes is not considered material.

#### 3 - NOTES RECEIVABLE

Notes receivable consists of:

6% secured promissory note with a franchisee, \$600 payable monthly, due January 15, 2007	\$ 14,131
6% promissory note with a franchisee, \$200 payable monthly, due March 2008	6,520
Non-interest bearing, secured promissory note with a franchisee, payable monthly, due on demand	7,805
8% secured promissory note with a franchisee, \$251 payable monthly, due October 15, 2005	2,000
8% secured promissory note with a franchisee, \$293 payable monthly, due June 15, 2009	31,433
10% secured promissory note with a franchisee, \$689 payable monthly, due May 1, 2006	10,996
5% secured promissory note with a franchisee, \$495 payable monthly, due December, 2006	<u>83.271</u>
Sub-total	156,156

# 3 - NOTES RECEIVABLE (cont.)

Balance carried forward:	\$ 156,156
6% secured promissory note with a franchisee, \$100 payable monthly, due August 15, 2007	3,759
Non-interest bearing, secured promissory note with a franchisee, \$200 payable monthly, due November 2007	7,000
6% secured promissory note with a franchisee, \$271 payable monthly, due December 15, 2006	13,799
6% secured promissory note with a franchisee, \$200 payable monthly, due September 15, 2007	24,850
6% secured promissory note with a franchisee, \$222 payable monthly, due November 2006	4,803
8% secured promissory note with a franchisee, \$125 payable monthly, due May 15, 2007	4,345
Various promissory notes with franchisees, payable monthly, due on demand	6,059
·	220,771
Less: current portion of notes receivable	(46.075)
Notes receivable, less current portion	<u>\$ 174,696</u>

#### 4- PROPERTY AND EQUIPMENT

A summary of property and equipment is as follows. (Please refer to Note 2 regarding capitalization and depreciation).

phanzaum and depresauom.	Asset <u>Lives</u>	Franchise Operations	Advertising Trust	Total
Leasehold improvements Machinery and equipment Furniture and fixtures Vehicles	5-7 yrs 7 yrs 5 yrs	\$ 6,234 100,373 14,369 <u>225,150</u> 346,126	\$ 18,470  18,470	\$ 6,234 118,843 14,369 225,150 364,596
Less: accumulated depreciation	1 '	(245,746)	(18,470)	(264,216)
		<u>\$ 100,380</u>	<u>s0_</u>	\$ 100,380

Depreciation charged to income was \$52,870 for the year ended December 31, 2004.

#### 5 - INITIAL FRANCHISE FEES

Initial franchise fees recognized for the year ended December 31, 2004 total \$433,250.

#### 6 - CORPORATE FRANCHISE

In 2003, the Company acquired the Fountain, Colorado franchise, held it for resale, and sold it in 2004.

#### 7- LONG-TERM DEBT

Long-Term debt consists of the following:

6.25% \$300,000 line of credit with Yosemite Bank, expiring June 5, 2006	\$ 122,159
5.9% note payable to Toyota Financial Services, payable \$902 a month; due September 28, 2005	7,925
6% note payable to Yosemite Bank, payable \$351 a month; due October 15,2009	17,606
3.59% note payable to Chase Manhattan, payable \$369 a month; due March 28, 2007	<u>9,549</u> 157,239
Less: current maturities	(15,318)
Long -term debt, less current maturities	<u>\$ 141.921</u>

Maturities of long term debt as of December 31, by year and in the aggregate, for debt obligations with initial or remaining terms in excess of one year are as follows:

2005	\$ 15,318
2006	129,902
2007	4,755
2008	3,881
2009	3.383
	\$157.239

#### 8 - LEASES

The Company leases certain vehicles and equipment under non-cancelable operating leases that expire in 2005 and 2006.

Future minimum lease payments as of December 31, 2004, by year and in the aggregate, under non-cancelable operating leases with initial or remaining terms in excess of one year are as follows:

2005 2006	2005 2006		 9,168 3,799
			12,967

Related rental expense for the operating leases for the twelve months ended December 31, 2004 was \$6,975.

#### 9 - RELATED PARTY TRANSACTIONS

The Company leases its corporate office from its shareholders on a month to month basis. The Lessor is responsible for such executory costs as insurance, repairs and maintenance and taxes. Rent expense for the year ended December 31, 2004 was \$42,000.

As of December 31, 2004, the Company owed a shareholder \$32,858 for payments made on behalf of the Company for two vehicles.

#### 10 - CONCENTRATION OF CREDIT RISK

The Company is subject to credit risks with respect to cash and cash investments held in financial institutions in amounts in excess of the federally insured limit. As of December 31, 2004, the Company held uninsured bank balances totaling approximately \$868,332.

(A California S Corporation) Oakhurst, California

#### FINANCIAL STATEMENTS

and

INDEPENDENT AUDITOR'S REPORT

For the year ended December 31, 2003

# PIZZA FACTORY, INC. FINANCIAL STATEMENTS For the year ended December 31, 2003

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### INDEPENDENT AUDITOR'S REPORT

January 21, 2004

To the Board of Directors and Stockholders' Pizza Factory, Inc. Oakhurst, California.

We have audited the accompanying balance sheet of Pizza Factory, Inc. as of December 31, 2003, and the related statements of income, retained earnings and cash flows for the year then ended. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pizza Factory; Inc. as of December 31, 2003, and the results of operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Dun, Jeffres & Floring CCP

Dunn, Jeffries & Hering Certified Public Accountants

Balance Sheet December 31, 2003

ASSETS	Franchise Operations	Advertising <u>Trust</u>	<u>Total</u>
CURRENT ASSETS			
Cash	\$ 685,897	\$ 294,653	\$ 980,550
•		_	93,674
Accounts receivable	70,950	22,724	
Current portion of notes receivable	82,543		82,543
Prepaid Taxes	1,519	····	1,519
TOTAL CURRENT ASSETS	840,909	317,377	1,158,286
Notes receivable, less current portion	199,021	845	199,866
Property and equipment, net	106,346		106,346
Fountain Colorado franchise	12,792	•	12,792
•	:	_ <del></del>	
·	<u>318,159</u>	.845	319,004
TOTAL ASSETS	<u>\$ 1,159,068</u>	<u>\$ 318,222</u>	<u>\$ 1,477,290</u>
CURRENT LIABILITIES  Accounts payable  Accounts payable – officer	16,767 14,918		16,767 14,918
Current maturities of long term debt	18,116		18,116
Line of credit	133,330		133,330
Unearned revenue	155,550	318,222	318,222
Other liabilities	91	310,222	91
Other nathrines		•	<del></del>
TOTAL CURRENT LIABILITIES	183,222	318,222	501,444
LONG TERM DEBT, less current maturities	31,358		31,358
TOTAL LIABILITIES	214,580	318,222	532,802
STOCKHOLDERS' EQUITY	the ε.√ke	i paj riguajner gan	ター・光を開いる。
Common stock, no par value, 1,000 shares			,
authorized, 200 shares issued and outstanding	1,600		1,600
Retained Earnings	942,888	<del>· · · · · · · · · · · · · · · · · · · </del>	942,888
TOTAL STOCKHOLDERS'		•	
EQUITY	944,488		944,488
TOTAL LIABILITIES AND	•		
STOCKHOLDERS' EQUITY	<u>\$ 1,159,068</u>	<u>\$ 318,222</u>	<u>\$. 1,477,290</u>

Statement of Income

For the year ended December 31, 2003

	Franchise Operations	Advertising Trust	Eliminations	<u>Total</u> .
INCOME:				
Franchise and royalties fees	\$ 1,479,078	\$	\$	\$ 1,479,078
Advertising assessment		403,119	•	403,119
· Exclusivity contract income	113,288	•		113,288
Administrative fees	56,010		(56,010)	0
Market feasibility fees	45,000		•	45,000
Training fees	16,500	·	<u> </u>	<u> </u>
•	1,709,876	403,119	(56,010)	2,056,985
TOTAL INCOME	1,709,870		<u></u>	<del></del>
EXPENSES:	•	•		
Salaries - Officers	213,770			213,770
Salaries - Office	-262,333		•	262,333
Payroll taxes	3 <i>5</i> ,660	•		35,660
Administrative fees		56,010	(56,010)	. 0
Advertising and promotion	23,153	338,685		361,838
Bad debt	35,354	5,783		41,137
Contributions	3,000			3,000
Depreciation	46,788	982	1	47,770
Dues and subscriptions	754			754
Insurance	30,982		•	30,982
Lease expense	6,986			6,986
Legal and accounting	65,604		•	65,604
Licenses and fees	11,055			11,055
Meals and entertainment	7,147			7,147
Meetings	7,169			7,169
Miscellaneous	5,886			<i>5</i> ,886
Office expense	33,977			33,977
Outside service	83,243			83,243
Postage and shipping	14,122			14,122
Rent	42,000			42,000
Repairs and maintenance	7,856	179		8;035
Staff training	210	2.5	•	210
Storage	405	2,619	• •	3,024
Supplies	2,822	203	<b>;</b>	3,025
Telephone	47,872	•		47,872
Travel and accommodation	55,945	強く こうかいまんご		<i>55;</i> 945
Utilities	<u>5,959</u>		·	5,959
	• •			1 000 500
TOTAL EXPENSES	<u>1,050,052</u>	404,461	(56,010)	<u>1,398,503</u>
OTHER INCOME (EXPENSE):			•	
Other income	16,321	•		16,321
Interest income	15,141	1,342	4 ,	16,483
Interest expense	(5,302)			(5,302)
INCOME BEFORE TAX	685,984			685,984
INCOME TAX PROVISION	10,481	•		10,481
NET INCOME	\$ 675,503	\$0	\$ 0	\$ 675,503
• •				

# PIZZA FACTORY, INC. Statement of Retained Earnings December 31, 2003

	Franchise Operations	Advertising <u>Trust</u>	Retained Earnings Prior to S status	. <u>Total</u>
RETAINED EARNINGS, BEGINNING OF YEAR	\$ 822,524	\$	\$ 74,861	\$ 897,385
NET INCOME	675,503			675,503
Distributions	(630,000)	<del></del> .		(630,000)
RETAINED EARNINGS, END OF YEAR	<u>\$ 868,027</u>	<u>\$</u>	<u>\$ 74,861</u>	<u>\$ 942,888</u>

# PIZZA FACTORY, INC. Statement of Cash Flows For the year ended December 31, 2003

		-	
•	Franchise	· Advertising	
	Operations	Trust	Total
CASH FLOWS FROM OPERATING ACTIVITY			
CASH FROM OF ENATING ACTIVITY	ueo.		
Net income	\$ 675,503	\$ 0	\$ 675,503
Adjustments to reconcile net income	, <b>a</b> 075,505	<b>.</b>	\$ 0,5,505
to net cash provided by operating activities:		,	
Depreciation	46,788	982	47,770
	40,700	702	41,770
(Increase) decrease in:	0.046	1 202	9,439
Accounts receivable	8,046	1,393	55,000
Accounts receivable - officer	55,000		
Inventory	2,194		2,194
Prepaid taxes	(1,519)		(1,519)
Intangible	17,000		17,000
Other assets	(6,675)		(6,675)
Increase (decrease) in:			
Accounts payable	6,783		6,783
Accrued payroll and payroll taxes	(2,849)		(2,849)
Accrued income taxes	(3,300)		(3,300)
Unearned revenue	• • •	50,738	50,738
Other accrued liabilities	(971)		(971)
. •			
NET CASH PROVIDED BY			
OPERATING ACTIVITIES	<u>796,000</u>	53,113	849,113
	-	•	•
CASH FLOWS FROM INVESTING ACTIVITIES	S:		
Collections on notes receivable	42,507	4	42,507
Additions to notes receivable	(171,469)	(845)	(172,314)
Purchase of furniture and equipment	(16,449)	(0-5)	(16,449)
r aronaso or rannaro ana equipment	(10,11)	<del></del>	
NET CASH USED IN INVESTING		•	
ACTIVITIES	(145 411)	(845)	(146,256)
AGIIVIIIES	(145,411)	. (043)	(140,230)
CASH FLOWS FROM FINANCING ACTIVITIES	:		
·		•	45 455
Payments on line of credit	(5,432)		(5,432)
Proceeds from line of credit	85,000		85,000
Proceeds from long term debt	21,228		21,228
Repayments of long term debt	(15,056)		(15,056)
Distributions	(630,000)	<del></del>	(630,000)
			,
NET CASH USED IN FINANCING			
ACTIVITIES	(544,260)		(544,260)
INCREASE IN CASH:	106,329	52,268	158,597
CASH AT BEGINNING OF YEAR	579,568	242,385	<u>821,953</u>
CARLATERED OF THE		004.653	000 550
CASH AT END OF YEAR	685,897	<u>294,653</u>	980,550
Interest paid	\$ 5,302	·	\$ 5,302
Income taxes paid	<u>\$ 14,786</u>	· · · · · · · · · · · · · · · · · · ·	<u>\$ 14,786</u>
		•	

Notes to Financial Statements Year ended December 31, 2003

#### 1 - DESCRIPTION OF ORGANIZATION

Pizza Factory, Inc. (hereinafter "the Company") is a California S corporation incorporated June 3, 1982 for the purpose of franchising pizza and pasta restaurants. There are Pizza Factory restaurants in multiple cities across seven states in the US, and internationally, in China.

#### 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's financial statements have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### Revenue Recognition

In accordance with Statement of Financial Standards No. 45, "Accounting for Franchise Fee Revenue," the Company recognizes initial fees as income when substantially all significant services to be provided by the Company have been performed. Continuing service fee or royalties are recognized as income when earned.

In addition, each franchisee is assessed fees that are primarily used to cover advertising expenses on behalf of franchisees. These funds are accounted for separately, and have been designated as "Advertising Trust" activity on these financial statements: Assessments collected in excess of expenses incurred are classified as unearned revenue.

Bad debt expense is recorded using the reserve method, and is based on management's periodic assessment of the age of accounts, recent payment history, and other factors. Management believes no reserve is necessary at this time.

#### Property and Equipment and Depreciation

Property and equipment are stated at cost, with depreciation computed using the straight-line method over a five to seven year life. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to income as incurred; significant renewals and betterments are capitalized.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that effect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements Year ended December 31, 2003

#### 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

Tax Status

The Company, with the consent of it shareholders, has elected, under the Internal Revenue Code, to be treated as an S Corporation. In lieu of federal income taxes, the shareholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision for federal income taxes has been included in these financial statements. California law generally conforms to federal law except for a 1½% tax imposed on S-Corporation's earnings. The Company is subject to taxes in other states. Deferred income taxes have not been recognized in these financial statements, as the amount of deferred taxes is not considered material.

#### 3 - NOTES RECEIVABLE

Notes receivable consists of:

6% secured promissory note payable monthly, due Septe	•	\$	19,870
8% secured promissory note payable monthly due March			56,286
6% promissory note with a f payable monthly, due March	•		8,466
Non-interest bearing, secured with a franchisee, payable m	- · · · · · · · · · · · · · · · · · · ·		7,805
8% secured promissory note payable monthly, due Octobe		·	7,621
3% secured promissory note payable monthly, due Octobe			5,358
8% secured promissory note v payable monthly, due Novem			33,658
Sub-total		. 1	39,06 ⁻ 4

Notes to Financial Statements Year ended December 31, 2003

#### 3 - NOTES RECEIVABLE (cont.)

Balance carried forward:	\$ 139,064
10% secured promissory note with a franchisee, \$700 payable monthly, due March 1, 2006	17,628
6% promissory note with a franchisee, \$100 payable monthly, due December 20, 2004	4,075
5% secured promissory note with a franchisee, \$495 payable monthly, due December, 2006	85,000
Various promissory notes with franchisees, payable monthly, due on demand	35,797
	281,561
Less: current portion of notes receivable	(82,543)
Notes receivable, less current portion	\$ 199,021

## 4 - PROPERTY AND EQUIPMENT

A summary of property and equipment is as follows. (Please refer to Note 2 regarding capitalization and depreciation).

	Asset <u>Lives</u>	Franchise Operations	_	<u>Total</u>
Leasehold improvements	,	\$ 6,234	\$	\$ 6,234
Machinery and equipment	5-7 yrs	89,914	18,470	108,384
Furniture and fixtures	. 7 yrs	14,369		14,369
Vehicles	5 yrs	209,140	·	209,140
	-	319,657	18,470	338,127
Less: accumulated depreciation	n	(213,311)	(18,470)	(231,781)
		<u>\$ 106,346</u> -	<u>\$0</u>	<u>\$ 106,346.</u>

Notes to Financial Statements Year ended December 31, 2003

Depreciation charged to income was \$46,788 and \$982 for Franchise Operations and Advertising Trust respectively for the year ended December 31, 2003.

#### 5 - INITIAL FRANCHISE FEES

Initial franchise fees recognized for the year ended December 31, 2003 total \$226,500.

#### 6 - CORPORATE FRANCHISE

In 2001, the Company acquired the Spring Creek Nevada franchise that was experiencing financial difficulty. In accordance with Statement of Financial Standards No. 45 "Accounting for Franchise Fee Revenue," this acquisition was accounted for as a business combination using the purchase method. The franchise was subsequently sold in January 2003.

In 2003, the Company acquired the Fountain Colorado franchise and was holding it for resale.

#### 7 - LINE OF CREDIT

The Company has a \$300,000 revolving line of credit agreement with a bank, secured by property; current interest of 5%. The agreement expires March 5, 2004. As at December 31, 2003, the outstanding balance was \$133,330.

#### 8 - LONG-TERM DEBT

Notes payable consist of the following:

payable \$902 a month; due September 28, 2005	\$ 17,963
4.9% note payable to Wells Fargo Bank, payable \$499 a month; due December 5, 2005	10,848_
Sub-total	28,811

Notes to Financial Statements Year ended December 31, 2003

#### 8 - LONG-TERM DEBT (cont.)

Balance carried forward:	28,811
6% note payable to Yosemite Bank, payable \$351 a month; due October 15, 2009	20,663 49,474
Less: current maturities	(18,116)
Long -term debt, less current maturities	<u>\$ 31,358</u>

Maturities of long term debt as of December 31, by year and in the aggregate, for debt obligations with initial or remaining terms in excess of one year are as follows:

2004		\$ 18,116
2005		16,963
2006		3,443
2007		3,656
2008	•	3,881
2009	•	3,415
		• 40 474
		<u>3 49,474</u>

#### 9 - LEASES

The Company leases certain vehicles and equipment under non-cancelable operating leases that expire in various years through 2006.

Future minimum lease payments as of December 31, 2003, by year and in the aggregate, under non-cancelable operating leases with initial or remaining terms in excess of one year are as follows:

2004 2005 2006	. —	9,530 9,157 <u>3,369</u>
	 \$	22.056

Notes to Financial Statements Year ended December 31, 2003

Related rental expense for the operating leases for the twelve months ended December 31, 2003 was \$6,985.

#### 10 - RELATED PARTY TRANSACTIONS

The Company leases its corporate office from its shareholders on a month to month basis. The Lessor is responsible for such executory costs as insurance, repairs and maintenance and taxes. Rent expense for the year ended December 31, 2003 was \$42,000.

As at December 31, 2003, the Company owed a shareholder \$14,918 for a payment made on behalf of the Company for one of their vehicles.

#### 11 - CONCENTRATION OF CREDIT RISK

The Company is subject to credit risks with respect to cash and cash investments held in financial institutions in amounts in excess of the federally insured limit. As at December 31, 2003, the Company held uninsured bank balances totaling approximately \$880,550.